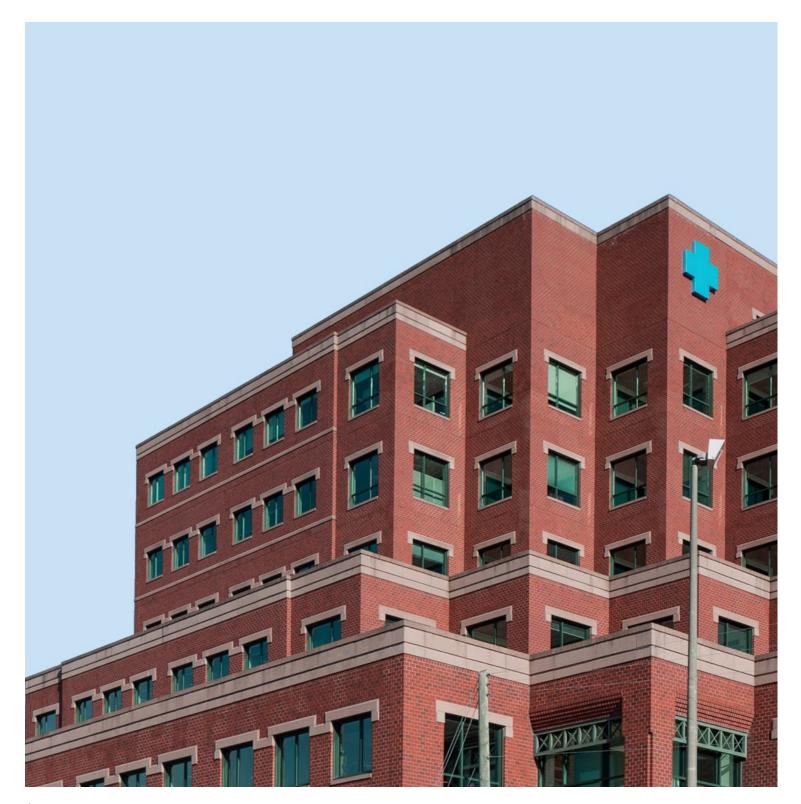
## Slate Office REIT

Q2 2022 Quarterly Report



# Experience gives us the knowledge to execute quickly.





Blue Cross Centre, Moncton, NB

# About Slate Office REIT

(TSX: SOT.UN)

Slate Office REIT is a global owner and operator of high-quality workplace real estate. The REIT owns interests in and operates a portfolio of strategic and well-located real estate assets in North America and Europe. A majority of the REIT's portfolio is comprised of government and high-quality credit tenants. The REIT acquires quality assets at a discount to replacement cost and creates value for unitholders by applying hands-on asset management strategies to grow rental revenue, extend lease term and increase occupancy. Visit slateofficereit.com to learn more.

Slate Asset Management is a global alternative investment platform targeting real assets. We focus on fundamentals with the objective of creating long-term value for our investors and partners. Slate's platform has a range of real estate and infrastructure investment strategies, including opportunistic, value add, core plus, and debt investments. We are supported by exceptional people and flexible capital, which enable us to originate and execute on a wide range of compelling investment opportunities.

Visit slateam.com to learn more.

### Forward-looking Statements

Forward-looking Statements
Forward-looking Statements
Forward-looking Statements
Certain information in this
management's discussion and analysis ("MD&A")
constitutes "forward-looking statements" within the
meaning of applicable securities legislation. These
statements reflect management's expectations
regarding objectives, plans, goals, strategies, future
growth, results of operations, performance and business
prospects and opportunities of Slate Office REIT (the
REEIT") including expectations for the current financial
year, and include, but are not limited to, statements with
respect to management's beliefs, plans, estimates and
intentions, and similar statements concerning
anticipated future events, results, circumstances,
performance or expectations that are not historical
facts. Statements that contain words such as "could",
"should", "would", "can", "anticipate", "expect", "does not
expect", "believe", "plan",

"budget", "schedule", "estimate", "intend", "project", "will", "may", "might", "continue" and similar expressions or statements relating to matters that are not historical facts constitute forward-looking statements. Some of the specific forward-looking statements contained herein include, but are not limited to, statements relating to the impact of the COVID-19 pandemic. These forward-looking statements are not guarantees of future events or performance and, by their nature, are based on the REIT's current estimates and assumptions, which are subject to significant risks and uncertainties. The REIT believes that these statements are made based on reasonable assumptions; however, there is no assurance that the events or circumstances reflected in these forward-looking statements will occur or be achieved. A number of factors could cause actual results to differ materially from the results discussed in the forward-looking statements including, but not limited to the risks that are more fully discussed under the "Risk Factors" section of the annual information form of the REIT for

the year ended December 31, 2021 ("Annual Information Form"). Factors that could cause actual results to differ materially from those contemplated or implied by forward-looking statements include, but are not limited to: risks incidental to ownership and operation of real estate properties including local real estate conditions; financial risks related to obtaining available equity and debt financing at reasonable costs and interest rate fluctuations; operational risks including timely leasing of vacant space and re-leasing of occupied space on expiration of current leases on terms at current or anticipated rental rates; tenant defaults and bankruptcies; uncertainties of acquisition activities including availability of suitable property acquisitions and integration of acquisitions; competition including development of properties in close proximity to the REIT's properties; loss of key management and

employees; potential environmental liabilities; catastrophic events, such as earthquakes and hurricanes; governmental, taxation and other regulatory risks and litigation risks. Forward-looking statements included in this MDSA are made as of August 3, 2022, and accordingly are subject to change after such date. The REIT does not undertake to update any forward-looking statements that are included in this MDSA, whether as a result of new information, future events or otherwise, except as expressly required by applicable securities laws. Certain statements included in this MDSA may be considered "financial outlook" for purposes of applicable securities laws, and such financial outlook may not be appropriate for purposes other than this MDSA. Investors are cautioned against placing undue reliance on forward-looking statements.

### Highlights

55

Investment properties

7.7M

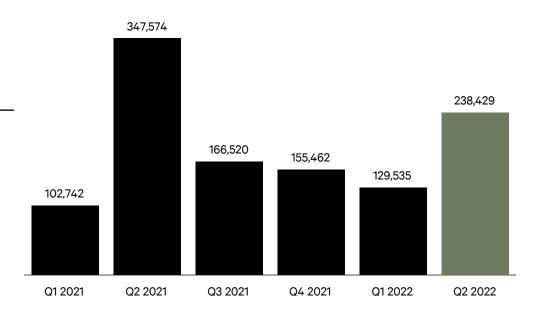
Square feet

\$2.0B

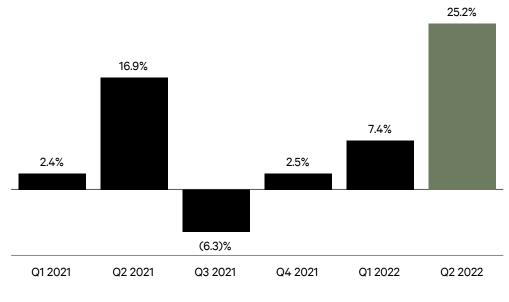
Total asset value

## Strong Leasing Activity and Spreads

**Total Leasing Activity (New and Renewal)** 







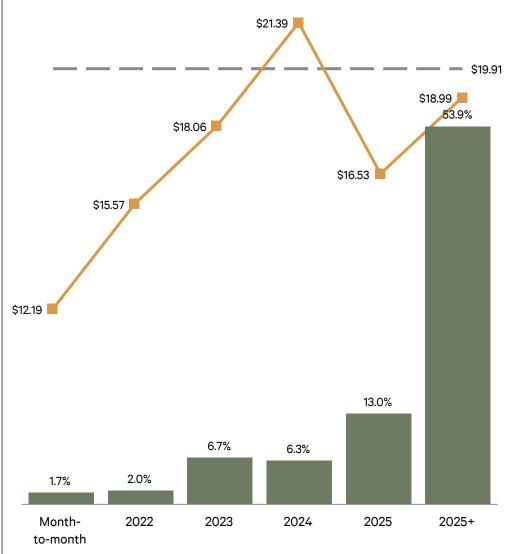
### Top 5 Tenants

Ranked by Annual Base Rent\*



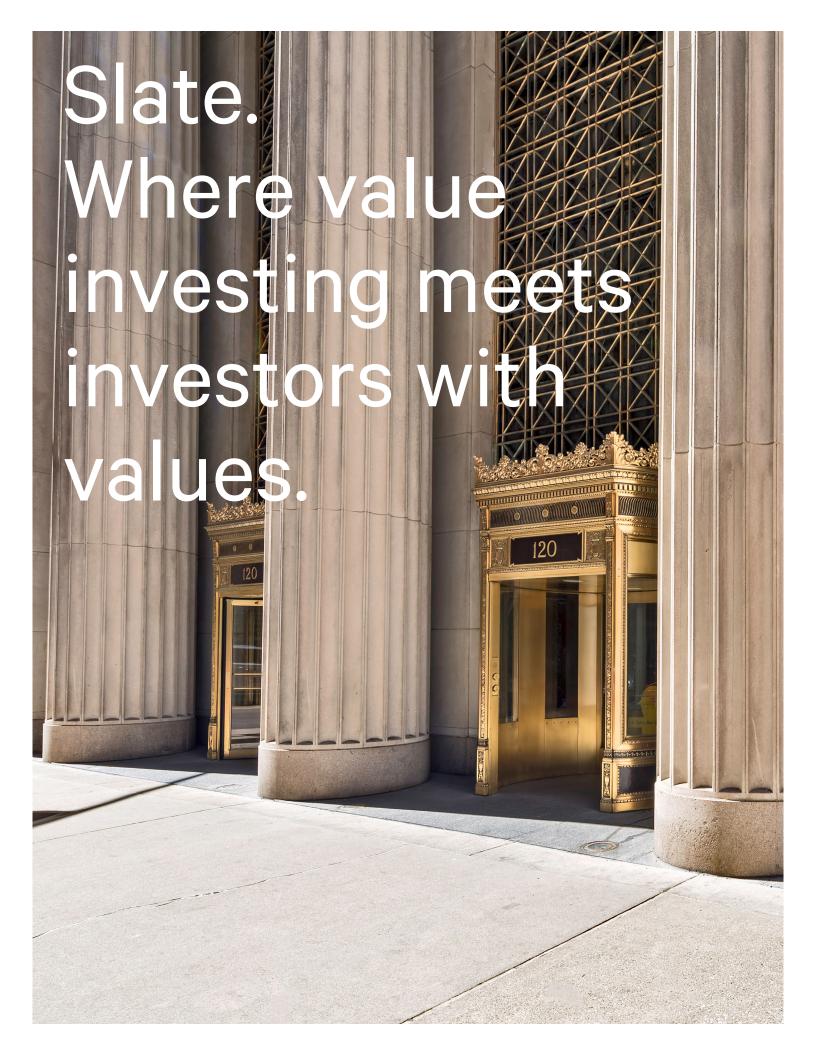
66% of base rent is derived from government or credit rated tenants

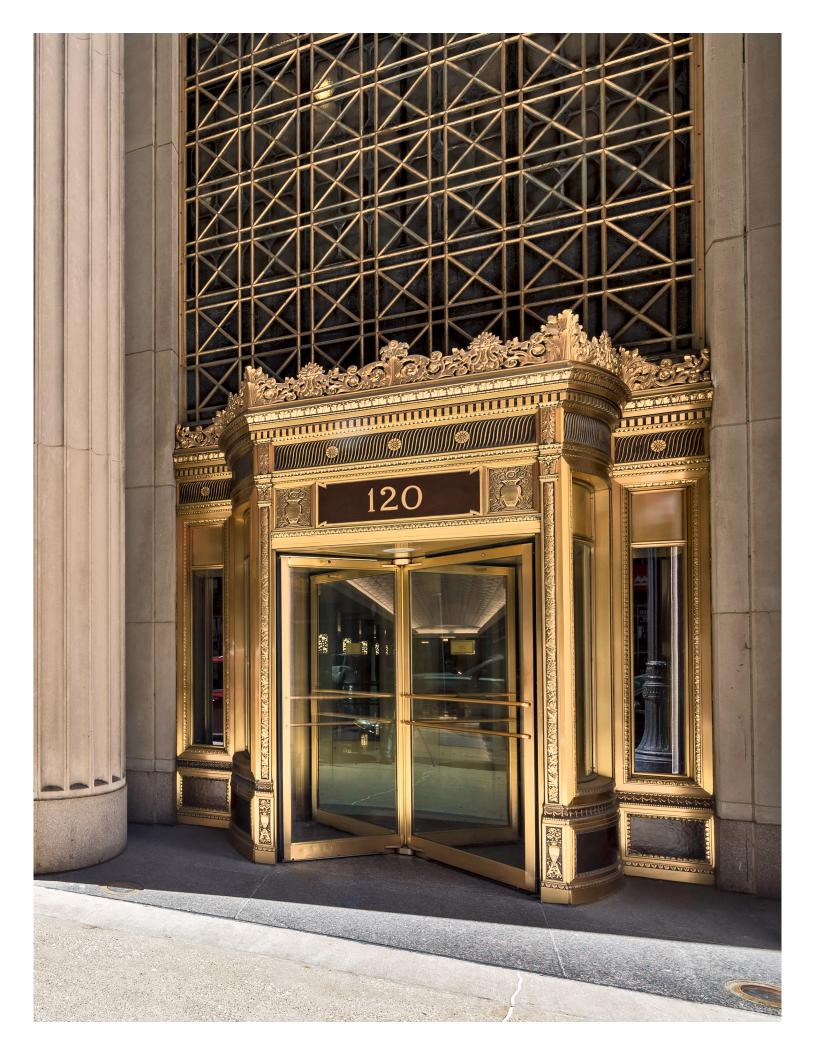
### In-Place vs. Market Rents





<sup>\*</sup> As at June 30, 2022





# Letter to Unitholders

### Dear Fellow Unitholders,

Even as global macroeconomic pressures mount, Slate Office REIT continues to demonstrate its resilience, offering unitholders a stable and attractive distribution yield, trading upside to its well-supported net asset value and a best-in-class management platform that is scalable and positioned for growth.

On the heels of another successful quarter, our conviction in the office sector remains strong. We know that physical workspaces enable collaboration, culture, and innovation. At the same time, we understand that in a post-pandemic era, certain tenants and industries are emerging as more significant users of office space than others. As such, our growth strategy continues to focus on opportunities that align with tenant demand, as demonstrated by our recent acquisition of a portfolio in Ireland that is anchored by credit-quality technology and life science tenants.

The steady performance of our portfolio, coupled with a platform set up for scale, provides a unique opportunity to grow our business and create unitholder value.

I would like to highlight some key points from our results:

### **Acquisitions**

In the second quarter, the REIT benefited from a full three months of income from the 23-asset Irish portfolio that was acquired on February 7, 2022. This acquisition further increased our exposure to high-quality credit tenants, enhanced our portfolio occupancy and weighted average lease term, and was overall additive to the durability of our cash flow and yield.

In summary, our income continues to be stable, there is trading upside to a well validated net asset value, and we have a positive outlook for growth.

### **Operations**

In the second quarter of 2022, we completed 238,429 square feet of leasing at a rental rate spread of 25.2%. The positive rental rate spread demonstrates that tenants are seeking quality workspace and willing to pay for it. Our notable leases included a 63,439 square foot renewal of Walmart in Flin Flon, Manitoba and a 35,897 square foot new deal with a life science tenant in Athlone. Ireland.

Our continued strong operational performance further enhanced the durability of the REIT's income. The weighted average lease term in our portfolio is 5.6 years and 66% of our tenants are government or high-quality credit tenants. Stable and growing cash flow is a key focus for the REIT.

From an occupancy perspective, we continue to see positive momentum in all markets, including St. John's Newfoundland, a market benefiting from a strong energy sector. We also remain confident in the strength of our other top markets, including Toronto, Chicago and Dublin, and in the demand for well-located, quality suburban office.

### **Financial**

The REIT provided investors a distribution yield of 8.6% in the second quarter of 2022, which was well covered with an AFFO payout ratio of 74.2%. Same property net operating income grew by 2.5% over the prior quarter. We also benefited from a full quarter's contribution from the Irish portfolio, which is accretive to AFFO per unit and will continue to contribute to stable organic income growth.

### Outlook

Over the past several months, we have witnessed a convergence of macroeconomic headwinds contributing to widespread economic slowdown and volatility. This trend has challenged the performance of public equity markets, with real estate securities being no exception. Across the board, REIT trading prices have significantly diverged from their underlying real estate values. However, even against this backdrop, Slate Office REIT's operational performance continues to trend positively. Our core operations remain stable, and we have seen positive leasing momentum and AFFO growth.

The REIT is well positioned to continue capitalizing on mispriced investment opportunities resulting from the current economic slowdown. Slate Asset Management has teams on the ground in Canada, the United States and Europe, each of which are providing a pipeline of potential acquisition opportunities. We anticipate that there will continue to be opportunities for the REIT to recycle capital at or above our net asset value and redeploy proceeds to more accretive deals that better fit our investment criteria.

We remain focused on buying well-located, quality real estate, with high-quality credit tenants that will thrive in a post-pandemic environment. We will continue to favour assets that can be bought at a significant discount to replacement cost and have upside in rents. Slate's investment in further Units in February 2022 reiterates our continued faith in the REIT and its strategy.

In summary, our income continues to be stable, there is trading upside to a well validated net asset value, and we have a positive outlook for growth.

Thank you for your continued support.



Sincerely, Steve Hodgson Chief Executive Officer August 3, 2022

## Management's Discussion and Analysis SLATE OFFICE REIT

TSX: SOT.UN

June 30, 2022

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### FINANCIAL AND INFORMATIONAL HIGHLIGHTS

(in thousands, except per unit amounts and as otherwise stated)

|   | June 30,<br>2022 | March 31,<br>2022 | D   | ecember 31,<br>2021  | Se  | eptember 30,<br>2021 | June 31,<br>2021 |
|---|------------------|-------------------|-----|----------------------|-----|----------------------|------------------|
| Summary of Portfolio Information                      |                  |                   |     |                      |     |                      |                  |
| Number of properties                                  | 55               | 55                |     | 32                   |     | 34                   | 34               |
| Gross leasable area ("GLA") 1                         | 7,725,572        | 7,684,156         |     | 6,756,215            |     | 6,916,623            | 6,912,521        |
| Total assets  | \$<br>1,989,219  | \$<br>1,972,562   | \$  | 1,808,907            | \$  | 1,692,896            | \$<br>1,680,405  |
| Total debt  | \$<br>1,171,615  | \$<br>1,177,149   | \$  | 1,045,542            | \$  | 986,059              | \$<br>976,239    |
| Occupancy <sup>2</sup>                                | 83.6%            | 84.7%             |     | 83.8%                |     | 83.3%                | 83.6%            |
|   |                  | T                 | hre | e months en          | dec | I                    |                  |
|   | June 30,<br>2022 | March 31,<br>2022 | [   | December 31,<br>2021 | S   | eptember 30,<br>2021 | June 31,<br>2021 |
| Summary of Financial Information                      |                  |                   |     |                      |     |                      |                  |
| Revenue   | \$<br>49,321     | \$<br>47,602      | \$  | 44,294               | \$  | 43,636               | \$<br>41,559     |
| Net operating income ("NOI") <sup>3</sup>             | \$<br>26,358     | \$<br>23,691      | \$  | 20,298               | \$  | 23,012               | \$<br>22,378     |
| Net income  | \$<br>22,834     | \$<br>29,044      | \$  | 13,661               | \$  | 8,657                | \$<br>5,684      |
| Funds from operations ("FFO") 3                       | \$<br>11,984     | \$<br>9,860       | \$  | 8,293                | \$  | 11,092               | \$<br>10,443     |
| Core-FFO <sup>3</sup>                                 | \$<br>12,818     | \$<br>10,681      | \$  | 9,101                | \$  | 11,888               | \$<br>11,226     |
| Adjusted FFO ("AFFO") 3                               | \$<br>11,504     | \$<br>9,622       | \$  | 8,027                | \$  | 11,041               | \$<br>10,069     |
| IFRS net asset value ("NAV") <sup>3</sup>             | \$<br>746,247    | \$<br>732,909     | \$  | 651,958              | \$  | 647,020              | \$<br>642,797    |
| Per Unit Financial Information                        |                  |                   |     |                      |     |                      |                  |
| Weighted average diluted number of trust units (000s) | 85,640           | 80,386            |     | 73,201               |     | 73,283               | 73,279           |
| Diluted units outstanding (000s)                      | 85,656           | 85,638            |     | 73,214               |     | 73,200               | 73,291           |
| IFRS NAV per unit <sup>3</sup>                        | \$<br>8.71       | \$<br>8.56        | \$  | 8.90                 | \$  | 8.84                 | \$<br>8.77       |
| FFO per unit <sup>3</sup>                             | \$<br>0.14       | \$<br>0.12        | \$  | 0.11                 | \$  | 0.15                 | \$<br>0.14       |
| Core-FFO per unit <sup>3</sup>                        | \$<br>0.15       | \$<br>0.13        | \$  | 0.12                 | \$  | 0.16                 | \$<br>0.15       |
| AFFO per unit <sup>3</sup>                            | \$<br>0.13       | \$<br>0.12        | \$  | 0.11                 | \$  | 0.15                 | \$<br>0.14       |
| Distributions per unit <sup>3</sup>                   | \$<br>0.10       | \$<br>0.10        | \$  | 0.10                 | \$  | 0.10                 | \$<br>0.10       |
| FFO payout ratio <sup>3</sup>                         | 71.2%            | 82.4%             |     | 88.0%                |     | 65.8%                | 69.9%            |
| Core-FFO payout ratio <sup>3</sup>                    | 66.6%            | 76.1%             |     | 80.2%                |     | 61.4%                | 65.0%            |
| AFFO payout ratio <sup>3</sup>                        | 74.2%            | 84.4%             |     | 90.9%                |     | 66.1%                | 72.5%            |
|   | June 30,<br>2022 | March 31,<br>2022 |     | December 31,<br>2021 | S   | eptember 30,<br>2021 | June 31,<br>2021 |
| Financial Data  |                  |                   |     |                      |     |                      |                  |
| Loan-to-value ("LTV") ratio <sup>3</sup>              | 59.0%            | 60.1%             |     | 59.7%                |     | 58.3%                | 58.2%            |
| Weighted average debt interest rate                   | 3.3%             | 3.3%              |     | 3.3%                 |     | 3.9%                 | 3.9%             |
| Interest coverage ratio (times) 3                     | 2.1x             | 2.0x              |     | 2.0x                 |     | 2.1x                 | 2.1x             |
| Net debt to adjusted EBITDA ratio (times) 3           | 13.1x            | 13.7x             |     | 12.6x                |     | 11.8x                | 11.6x            |

<sup>&</sup>lt;sup>1</sup>Gross leasable area is presented at 100% of the building's GLA, without taking ownership percentage into consideration.

Slate Office REIT Q2 2022 MD&A 12

<sup>&</sup>lt;sup>2</sup>Occupancy is presented at 100% of the building's GLA, without taking ownership percentage into consideration.

<sup>&</sup>lt;sup>3</sup>The calculation of these non-IFRS financial measures and a reconciliation to relevant IFRS measures are included in Part III and IV.

### **PART I - OVERVIEW**

### INTRODUCTION

This MD&A of the financial position and results of operations of the REIT is intended to provide readers with an assessment of performance and summarize the financial position and results of operations of the REIT for the six months ended June 30, 2022. The presentation of the REIT's financial results, including the related comparative information, contained in this MD&A are based on the REIT's condensed consolidated interim financial statements as at June 30, 2022 and for the three and six months ended June 30, 2022 and 2021 (the "consolidated financial statements"). This MD&A should be read in conjunction with those consolidated financial statements. All dollar amounts are in thousands of Canadian dollars, unless otherwise noted.

The information contained in this MD&A is based on information available to the REIT and is dated as of August 3, 2022, which is also the date the Board of Trustees, upon the recommendation of its Audit Committee, approved the contents of this MD&A.

### SLATE OFFICE REIT PROFILE

Slate Office REIT is an owner and operator of office real estate. The REIT owns interests in and operates a portfolio of strategic and well-located real estate assets in North America and Europe. A majority of the REIT's portfolio is comprised of government or high-quality credit tenants. The REIT acquires quality assets at a discount to replacement cost and creates value for unitholders by applying hands-on asset management strategies to grow rental revenue, extend lease terms and increase occupancy. During the six months ended June 30, 2022, the REIT acquired a portfolio of high quality office, life sciences and lite-industrial assets in Ireland increasing the portfolio's scale, diversification and pipeline for future growth.

The REIT is an unincorporated open-ended real estate investment trust governed by the laws of the Province of Ontario pursuant to an amended and restated Declaration of Trust dated as of March 21, 2016, as amended March 1, 2019 and as further amended on May 13, 2021, as it may be further amended, supplemented or amended and restated from time to time (the "Declaration of Trust").

The REIT is externally managed and operated by Slate Management ULC ("SMULC"), a subsidiary of Slate Asset Management L.P., (collectively, "Slate" or the "Manager"). Slate has an experienced and dedicated team of real estate professionals with a proven track record of success in real estate investment and management. Management's interests are aligned with the unitholders of the REIT through its sponsorship and as a significant unitholder of the REIT. Slate is a significant unitholder in the REIT, with a 9.5% interest at June 30, 2022 and accordingly, is highly motivated to increase the value of the REIT on a per unit basis and provide reliable returns to the REIT's unitholders. Slate assumed management responsibilities for the REIT in November 2014 with the vision of creating a pure-play office REIT focused on real estate assets with strong fundamentals. This vision was premised on the belief that the office market was changing and a pure-play office REIT would provide a vehicle to capitalize on future opportunities. Slate has strong conviction in the importance of physical office space and is focused on servicing growing and emerging tenants and industries.

Additional information on the REIT, including its Annual Information Form, is available on SEDAR at www.sedar.com and on the REIT's website at www.slateofficereit.com.

### NON-IFRS MEASURES

We disclose a number of financial measures in this MD&A that are not measures used under International Financial Reporting Standards ("IFRS"), including net operating income, same property net operating income, funds from operations, core funds from operations, adjusted funds from operations, adjusted funds from operations payout ratio, IFRS net asset value, adjusted EBITDA, net debt to adjusted EBITDA ratio, interest coverage ratio, debt service coverage ratio and loan-to-value ratio, in addition to certain of these measures on a fully-diluted per unit basis. We use these measures for a variety of reasons, including measuring performance, managing the business, capital allocation and the assessment of risk. Descriptions of why these non-IFRS measures are useful to investors and how management use each measure is included in this MD&A. We believe that providing these performance measures on a supplemental basis to our IFRS results is helpful to investors in assessing the overall performance of our business in a manner similar to management. These financial measures should not be considered as a substitute for similar financial measures calculated in accordance with IFRS. We caution readers that these non-IFRS financial measures may differ from the calculations disclosed by other businesses, and as a result, may not be comparable to similar measures presented by others. Reconciliations of these non-IFRS measures to the most directly comparable financial measures calculated and presented in accordance with IFRS are included within Part III and IV of this MD&A.

### **RISKS AND UNCERTAINTIES**

The REIT's business is subject to a number of risks and uncertainties which are described in its most recently filed Annual Information Form for the year ended December 31, 2021, available on SEDAR at www.sedar.com.

### COVID-19

Slate, as manager of the REIT, has a robust COVID-19 response plan in-place with employee and tenant safety a top priority. This plan is intended to monitor and mitigate the business and health risks posed to the REIT and its stakeholders. The REIT is taking operational planning and cost-controlling measures to manage exposure to COVID-19. No assurance can be made that the plan will mitigate the adverse impacts of COVID-19. The COVID-19 pandemic may have a material long-term impact on the financial position, results and cash flows of the REIT, including tenants' ability to pay rent, occupancy, leasing demand, market rents, labor shortages and disruptions, and access to capital

markets on acceptable terms or at all, certain of which may impact the REIT, including but not limited to, the valuation of its properties and the ability of the REIT to meet financial obligations, the measurement of which is not currently determinable. Market volatility has resulted and may continue to result in a negative impact on the market price of the REIT's equity securities particularly as it pertains to the spread of new variants and further outbreaks in the markets in which the REIT operates. Governments and central banks have intervened through monetary and new fiscal policies, however, it is unknown at this time how these interventions will impact capital markets or the financial stability of the REIT's tenants.

Additional risks and uncertainties not presently known to the REIT or that the REIT currently considers immaterial also may impair its business and operations and cause the price of the REIT's units to decline in value. If any of the noted risks actually occur, the REIT's business may be harmed and the financial condition and results of operations may suffer significantly. In that event, the trading price of the units could decline and unitholders may lose all or part of their investment.

### U.S. London Interbank Offering Rate ("U.S. LIBOR") Transition

The REIT is exposed to U.S. LIBOR interest rate on debt pertaining to its U.S. properties, which is subject to the interest rate benchmark reform. The REIT has closely monitored the market and the output from the various industry working groups managing the transition to new benchmark interest rates. This includes announcements made by LIBOR regulators (including the Financial Conduct Authority ("FCA") and the US Commodity Futures Trading Commission) regarding the transition away from U.S. LIBOR to the Secured Overnight Financing Rate ("SOFR"). The FCA has made clear that, from the end of 2021, it will no longer seek to persuade, or compel, banks to submit to LIBOR.

Upon the expected discontinuation of the U.S. LIBOR rates used by the REIT, there is uncertainty in the determination of the applicable interest rate and payment amount. This will depend on the terms agreed to by the REIT and may result in changes to the determination of the REIT's expected future cash flows. The calculation of interest rates under the replacement benchmarks may impact the REIT's interest and finance costs and overall financial condition or results of operations. Additionally, debt holders or governing bodies may decide to transition to a successor rate prior to the expected LIBOR phase-out date.

The REIT will continue to apply the amendments to IFRS 9 until the uncertainty arising from the interest rate benchmark reforms with respect to the timing and the amount of the underlying cash flows that the REIT is exposed ends. The REIT has assumed that this uncertainty will not end until the REIT's contracts that reference U.S. LIBOR are amended to specify the date on which the interest rate benchmark will be replaced, the cash flows of the alternative benchmark rate and the relevant spread adjustment. The REIT has amended its debt agreements to introduce applicable fall back clauses for the transition of its benchmark rates from U.S. LIBOR.

### STRATEGY

Our strategy is to own an institutional quality portfolio of assets in stable and growing office markets. We believe that seeking out assets that can be purchased at a significant discount to peak and replacement value while retaining stable operating fundamentals allows the potential for superior risk-adjusted returns. Approximately two-thirds of office inventory is often overlooked by large institutional investors for various reasons. The REIT's portfolio of office properties provides diversification, an ability to generate cash flow to provide distributions to unitholders, and the opportunity to grow net asset value on a per unit basis. We have noted where these characteristics exist in numerous markets throughout Canada, the U.S. and Europe and have developed a robust pipeline of assets that meet our investment criteria.

While our primary goals are to grow net asset value on a per unit basis and provide distributions to unitholders, we are focused on the following areas to achieve the REIT's objectives:

- A focus on our cost basis, which means buying quality assets at a discount to replacement costs. We have a bias towards assets with strong credit tenants and where rents are below market so we can realize organic growth;
- Prudent and proactive capital and asset management to reposition properties, grow rental revenue, extend lease term and increase
  occupancy to create value while minimizing property and portfolio vacancy exposure;
- Prudent and disciplined management of capital outlays that will maintain and increase the attractiveness of the REIT's portfolio and achieve increased rents;
- · Continue to increase the REIT's financial strength and flexibility through robust balance sheet management;
- Maintain a conservative AFFO payout ratio taking into account the REIT's other available opportunities and capital allocation requirements; and financing or disposing of stabilized assets and redeploying proceeds to new investment opportunities.

Overall, we believe that the REIT is positioned for long term growth with a portfolio of high credit-quality tenants and a conservative AFFO pay-out ratio.

### ENVIRONMENTAL, SOCIAL AND CORPORATE GOVERNANCE

Slate's objective of creating long-term value for its investors and partners is intrinsically tied to our goal of creating spaces where people thrive, by contributing to our communities and working towards enhanced environmental resiliency and stewardship. Slate believes that integrating ESG factors across our investments will enable it to better manage investment, operational and reputational risks. It also has the potential to open new areas of opportunity.

In 2021, Slate began to formalize its approach to ESG, with the hire of a Global Head of ESG, revision of its ESG Policy and the development of an ambitious ESG roadmap. The ESG Policy and roadmap provides a detailed framework for Slate's commitment across key areas: climate change, resource efficiency, social impact, and governance.

Management believes that a rigorous approach to ESG will further enhance the value we provide to our investors, tenants, communities, and employees by reducing our environmental impact, creating sustainable spaces where tenants and communities thrive, and creating a superior culture and work environment for our team members. Slate is committed to integrating ESG into its investment process, by identifying and managing issues that are material to each investment during its lifecycle. Slate is in the process of implementing a comprehensive monitoring and environmental data collection framework with the following set of actions.

### Climate change

Climate change is the biggest global, systemic challenge we face. There is a clear need for innovative, scalable, and immediate solutions. The effects are already being felt across the world. By proactively managing our climate change risks and identifying opportunities the following benefits present themselves:

- Reducing regulatory and reputational risk;
- · Sharing costs and savings with tenants;
- · Reducing the risk of stranded assets; and
- Improving asset value and desirability over the longer term.

Slate is undertaking physical climate risk assessments to determine both portfolio and property level climate risk. The climate assessments are modelled against a range of climate scenarios set by the International Panel on Climate Change (IPCC) which enable Slate to evaluate future climate risks for properties.

### Resource Efficiency

One of the core elements of the ESG Policy and roadmap, is to establish systems for the monitoring of environmental performance data from across properties. Data collection for all properties includes:

- Energy consumption
- Carbon emissions
- Physical climate risks

- Climate transition risks
- Water consumption
- Waste generation

This data collection will enable Slate to establish baseline environmental performance which will provide the basis for:

- Establishing baseline environmental performance
- · Reviewing and setting environmental commitments and targets against baseline performance
- Monitoring progress and performance
- Developing an environmental management and improvement plan for properties
- Expanding and enhancing external ESG reporting

### Social Impact

Slate believes that fostering strong relationships and collaboration with tenants and stakeholders at the property level supports the creation of resilient, safe, and sustainable communities. In addition to our investment activities, as manager of the REIT, Slate is committed to integrating ESG throughout its corporate operations by focusing on factors that are important to our employees and communities. This includes promoting a diverse and inclusive work environment, investing in the health, safety and well-being of our teams and engaging and supporting individual growth, professional development and mentorship.

### Governance

Good governance underpins everything that Slate does. Integrity, accountability, and trust are at the core of Slate's culture. Slate believes that integrating ESG practices into its operations, management practices, processes and systems is key to the long-term growth and success of its business. Slate has established an ESG Committee which is responsible for developing and reviewing Slate's ESG strategies, initiatives and ensuring a consistent approach to its ESG policy. The ESG Committee is chaired by the Global Head of ESG, it meets on a quarterly basis and reports to the Slate Management Committee.

To learn more about our ESG initiatives please visit our website: www.slateofficereit.com.

<sup>1</sup>Representative Concentration Pathways (RCPs) are emissions scenarios set by the International Panel on Climate Change (IPCC). Each RCP is named for the amount of radiative forcing (watts/m²) that is projected to result in the year 2100 due to anthropogenic greenhouse gas (GHG) emissions relative to emissions in 1850-1900; for example, RCP8.5 is associated with 8.5 watts/m² of radiative forcing. Higher radiative forcing results in higher global warming potential (degrees C).

### TOTAL RETURN TO UNITHOLDERS

As described above, our strategy is to grow net asset value on a per unit basis and provide distributions to unitholders. The REIT believes this strategy aligns with the perspective of the REIT's unitholders, as the combination of (i) change in net asset value on a per unit basis and (ii) distributions received, represents the value provided to them by the REIT. Over the past number of years, the REIT has provided a meaningful total return to unitholders as outlined below.

The following reconciliation shows the change in IFRS net asset value of the REIT on a total and per unit basis for the six months ended June 30, 2022, and the years ending December 31, 2021 and 2020:

|  | Six months ended<br>June 30, 2022 |                           | Year e<br>Decembe |                                      | Year ended<br>December 31, 2020 |          |                                      |    |          |
|--|-----------------------------------|---------------------------|-------------------|--------------------------------------|---------------------------------|----------|--------------------------------------|----|----------|
|  |                                   | IFRS Net<br>Asset Value 1 | Per Unit          | IFRS Net<br>Asset Value <sup>1</sup> |                                 | Per Unit | IFRS Net<br>Asset Value <sup>1</sup> |    | Per Unit |
| Beginning of period                      | \$                                | 651,958                   | \$ 8.90           | \$<br>627,504                        | \$                              | 8.57     | 659,057                              | \$ | 8.99     |
| Core-FFO                                 |                                   | 23,499                    | 0.28              | 42,621                               |                                 | 0.58     | 49,664                               |    | 0.68     |
| Property fair value changes <sup>2</sup> |                                   | 6,436                     | 0.08              | 8,708                                |                                 | 0.12     | (114)                                | 1  | _        |
| Other fair value changes                 |                                   | 32,437                    | 0.38              | 19,947                               |                                 | 0.27     | (29,803)                             | )  | (0.41)   |
| Depreciation on hotel                    |                                   | (481)                     | (0.01)            | (1,022)                              |                                 | (0.01)   | (1,058)                              | )  | (0.01)   |
| Foreign exchange                         |                                   | (5,109)                   | (0.06)            | (710)                                |                                 | (0.01)   | (8,747)                              | )  | (0.13)   |
| Unit issuances                           |                                   | 60,666                    | (0.58)            | _                                    |                                 | _        | _                                    |    | _        |
| Distributions                            |                                   | (16,248)                  | (0.20)            | (29,192)                             |                                 | (0.40)   | (29,203)                             | )  | (0.40)   |
| Unit repurchases                         |                                   | _                         | _                 | _                                    |                                 | _        | (358)                                | )  | 0.01     |
| Transaction costs                        |                                   | _                         | _                 | (657)                                |                                 | (0.01)   | (1,979)                              | )  | (0.03)   |
| Other                                    |                                   | (6,911)                   | (0.08)            | (15,241)                             |                                 | (0.21)   | (9,955)                              | ١  | (0.13)   |
| End of period                            | \$                                | 746,247                   | \$ 8.71           | \$<br>651,958                        | \$                              | 8.90     | 627,504                              | \$ | 8.57     |

<sup>1</sup>Refer to the IFRS Net Asset Value section of this MD&A for the calculation of IFRS net asset value on a total and per unit basis to the REIT's consolidated financial statements.
<sup>2</sup>Includes the impact of IFRIC 21 property tax adjustment.

Net asset value has been determined using the REIT's consolidated financial statements prepared in accordance with IFRS. It is important to note that the consolidated financial statements of the REIT may not be fully representative of the net asset value of the REIT. Specifically, the fair value of properties are measured individually without consideration to their aggregate value on a portfolio basis. No consideration is given to diversification benefits related to single property tenant risk and geography, the value of assembling a portfolio or to the utilization of a common management platform, amongst other benefits. As a result, the fair value of the REIT's properties taken in aggregate may differ from the fair value of properties measured individually in the REIT's consolidated statements of financial position.

Core-FFO contributed \$23.5 million to net asset value and the REIT has paid \$0.20 per unit in distributions to unitholders for the six months ended June 30, 2022. Property fair value increased \$6.4 million or \$0.08 per unit primarily as a result of valuation increases across the entire portfolio and there was a gain on other value changes of \$32.4 million primarily on the fair value of the REIT's pay-fixed interest rate swaps at June 30, 2022 compared to December 31, 2021. This was offset by an increase in units outstanding for the purchase of Yew Grove.

The following table shows the per unit value created or provided to unitholders and the related total return for the following periods:

|                             | Six months ended<br>June 30, 2022 |    | Year ended<br>December 31, 2021 |                      |    | Year ended<br>December 31, 2020 |                      |          |        |
|-----------------------------|-----------------------------------|----|---------------------------------|----------------------|----|---------------------------------|----------------------|----------|--------|
|                             | Percentage<br>Return Per Unit     |    |                                 | Percentage<br>Return |    | Per Unit                        | Percentage<br>Return | Per Unit |        |
| IFRS net asset value change | (2.1%)                            | \$ | (0.19)                          | 3.9%                 | \$ | 0.33                            | (4.7%)               | \$       | (0.42) |
| Distributions               | 2.2%                              |    | 0.20                            | 4.7%                 |    | 0.40                            | 4.4%                 |          | 0.40   |
| Total                       | 0.1%                              | \$ | 0.01                            | 8.6%                 | \$ | 0.73                            | (0.3)%               | \$       | (0.02) |

In 2022, the REIT has provided \$0.20 per unit in cash distributions to unitholders. This represents an annualized yield of 8.6% based on the closing price of the REIT's units at June 30, 2022 and a quarterly return of 2.2% based on the REIT's IFRS NAV at December 31, 2021. IFRS NAV decreased \$0.19 per unit driven by the issuance of units in exchange for subscription receipts and a private placement. This was offset by Core-FFO of \$0.28 per unit and an increase in value from pay-fixed interest rate swaps and the fair value of investment properties. In 2021, the REIT's NAV increased \$0.33 per unit primarily as a result of non-cash gains on pay-fixed interest rate swaps, accompanied by \$0.40 per unit of distributions. In 2020, total return to unitholders was \$(0.02) per unit or (0.3)%, of which \$0.40 was returned to unitholders in the form of a distribution and an IFRS NAV decrease of \$0.42 as a result of property valuation changes.

A large portion of the total return to unitholders is provided by way of distributions. In 2021, 54.1% of the distributions received by unitholders were treated as a return of capital for taxation purposes and 45.9% was treated as capital gains. In 2020, 43.3% of the distributions received by unitholders were treated as a return of capital and 56.7% were treated as capital gains due to the impact of capital gains and depreciation recapture on asset sales.

### IFRS NET ASSET VALUE

IFRS net asset value is a non-IFRS measure and is defined by the REIT as the aggregate of the carrying value of the REIT's equity, Class B LP units, deferred units and deferred tax liability. Management believes that this measure reflects the residual value of the REIT to equity holders and is used by management on both an aggregate and per unit basis to evaluate the net asset value attributable to unitholders and changes thereon based on the execution of the REIT's strategy.

The following is the calculation of IFRS net asset value on a total and per unit basis at June 30, 2022 and December 31, 2021 from the REIT's consolidated financial statements:

|  | June 30, 2022 | December 31, 2021 |
|--|---------------|-------------------|
| Equity   | \$<br>713,796 | \$<br>621,967     |
| Class B LP units                                 | 24,576        | 26,426            |
| Deferred unit liability                          | 912           | 815               |
| Deferred tax liability                           | 6,963         | 2,750             |
| IFRS net asset value                             | \$<br>746,247 | \$<br>651,958     |
| Diluted number of units outstanding <sup>1</sup> | 85,656        | 73,214            |
| IFRS net asset value per unit                    | \$<br>8.71    | \$<br>8.90        |

<sup>&</sup>lt;sup>1</sup>Represents the fully diluted number of units outstanding and includes outstanding REIT units, DUP units and Class B LP units and is shown in thousands at the end of the respective periods.

Management believes that there is a substantive basis to support a net asset value of \$8.71 per unit as the REIT has obtained independent third party appraisals for 27 out of 32 properties in the portfolio (excluding the Ireland portfolio) in the 24 months preceding June 30, 2022 which had a combined appraisal value of \$1.1 billion representing 60% of the REIT's property fair value at June 30, 2022.

The following is an illustration of the REIT's valuation used to determine IFRS net asset value at June 30, 2022:

| (thousands, except per unit amount)        | June 30, 2022   |
|--|-----------------|
| Property fair value                        | \$<br>1,870,287 |
| Data Centre                                | 48,501          |
| Working capital                            | (926)           |
| Debt                                       | (1,171,615)     |
| IFRS net asset value                       | \$<br>746,247   |
| Diluted number of units outstanding (000s) | 85,656          |
| IFRS net asset value per unit              | \$<br>8.71      |

The following is a summary of the REIT's IFRS net asset value per unit by geographic segment:

|                               | June 30, 2022 |
|-------------------------------|---------------|
| Atlantic                      | \$<br>2.70    |
| Ontario                       | 2.87          |
| Western                       | 0.35          |
| U.S.                          | 1.60          |
| Ireland                       | 1.19          |
| IFRS net asset value per unit | \$<br>8.71    |

### SIGNIFICANT HIGHLIGHTS

In the second quarter of 2022 the REIT had a full three months of income from the 23 asset Irish portfolio acquired in on February 7, 2022. This portfolio purchase was further improved as:

- The 35,897 square foot development property in Athlone, Ireland, was completed and fully occupied by a life sciences tenant who leases
  the adjoining property,
- The Irish portfolio financing facility was extended to a 5-year term loan in the quarter at attractive rates with a UK and Irish lender.

The positive rental spreads achieved on the REIT's Q2 2022 leasing demonstrated tenants continue to be interested in quality work space. The REIT's income was enhanced through proactive asset management:

- 238,429 square feet of leasing at a 25.2% rental rate spread was completed in the quarter, consisting of:
  - o 123,971 square feet was renewals (17 leases)
  - o 114,457 square feet was new leases (20 leases)
  - The positive leasing results were primarily driven by rental rate uplift in Ireland and strong leasing demand in Atlantic Canada
- The REIT's units traded at a 8.6% distribution yield, which was well covered with an AFFO payout ratio of 78.9% for the six months ended June 30, 2022.
- Net income was \$22.8 million and net operating income was \$26.4 million for the three months ended June 30, 2022 compared to to net income of \$29.0 million and net operating income of \$23.7 million for the three months ended March 31, 2022.
- Same property net operating income was \$21.5 million for the three months ended June 30, 2022 compared to \$21.0 million for the three months ended March 31, 2022.
- FFO and Core-FFO for the three months ended June 30, 2022 were \$12.0 million and \$12.8 million, or \$0.14 and \$0.15, respectively on a per unit basis, which is an increase from \$0.12 and \$0.13 per unit respectively for the three months ended March 31, 2022.
- AFFO for the three months ended June 30, 2022 was \$11.5 million or \$0.13 per unit, which is an increase from \$9.6 million or \$0.12 per unit for the three months ended March 31, 2022.
- The AFFO payout ratio for the three months ended June 30, 2022 was 74.2%, an improvement from 84.4% for the three months ended March 31, 2022.
- Slate Asset Management released an updated Corporate Environmental, Social and Governance (ESG) Policy, which embeds ESG strategies and practices into the REIT's operations to mitigate ESG risk.

### PART II - LEASING AND PROPERTY PORTFOLIO

### **LEASING**

Growing rental income by increasing occupancy and continuing to mark-to-market rental rates is a key focus for the REIT. Leasing volume for the second quarter of 2022 totaled 238,429 square feet at a rental rate spread of 25.2% above in-place and expiring rents for new and renewed leasing. In-place rental rates across the portfolio are 7.1% below current market rent, providing a significant opportunity for the REIT to continue increasing rental income going forward.

Notable lease transactions in the quarter include the following:

- An approximately 8.5-year new lease for 35,897 square feet with a life science tenant in Athlone, Ireland
- An approximately 10-year new lease for 13,918 square feet with a technology company at Woodbine Corporate Centre in Toronto
- A 5-year renewal of a 63,439 square foot Walmart in Flin Flon, Manitoba
- An approximately 10-year renewal of a food production company in 11,025 square feet at Commerce West in Toronto

Physical workspace is critical to corporate culture, collaboration and innovation which is driving a return to the office for many of our tenants, particularly those in high growth, essential industries such as life sciences and technology. An improving economy coupled with strong office-using employment growth is driving office space demand as evidenced by the strong leasing volumes and continued rental rate increases. We expect this demand to continue throughout the balance of 2022 as restrictions continue to lift, market fundamentals improve and management teams recognize the importance of bringing employees together in person.

### **OCCUPANCY**

The following is a continuity of the change in the in-place occupancy of the REIT's properties:

|                                   | Three mor | nths ended June            | 30, 2022         | Three months ended March 31, 2022 |                            |                  |  |
|-----------------------------------|-----------|----------------------------|------------------|-----------------------------------|----------------------------|------------------|--|
|                                   | GLA       | Occupancy<br>(square feet) | Occupancy<br>(%) | GLA                               | Occupancy<br>(square feet) | Occupancy<br>(%) |  |
| Occupancy, beginning of period    | 7,684,156 | 6,511,875                  | 84.7%            | 6,756,215                         | 5,663,872                  | 83.8%            |  |
| Acquired properties               |           |                            |                  |                                   |                            |                  |  |
| Irish Portfolio                   |           |                            |                  | 926,000                           | 865,858                    | 93.5%            |  |
| Remeasurements                    | 41,416    | _                          | (0.5%)           | 1,941                             | _                          | -%               |  |
| Change in same property occupancy | _         | (51,120)                   | (0.8%)           | _                                 | (17,855)                   | (0.3%)           |  |
| Occupancy, end of period          | 7,725,572 | 6,460,755                  | 83.6%            | 7,684,156                         | 6,511,875                  | 84.7%            |  |

Occupancy at June 30, 2022 was 83.6% and the weighted average lease term was 5.6 years. New leases have been completed to partially offset the impact of known vacancies and the REIT continues to execute on a strategy focused on increasing occupancy.

### LEASE MATURITIES

The REIT generally enters into leases with an initial term to maturity between 2 and 10 years. The weighted average remaining term to maturity at June 30, 2022 was 5.6 years, not including tenants on month-to-month leases. Management considers the current average term of leases to be indicative of the stability of the portfolio's cash flow and diversified maturity risk.

The following table summarizes the composition of the remaining term to maturity of the REIT's leases by region:

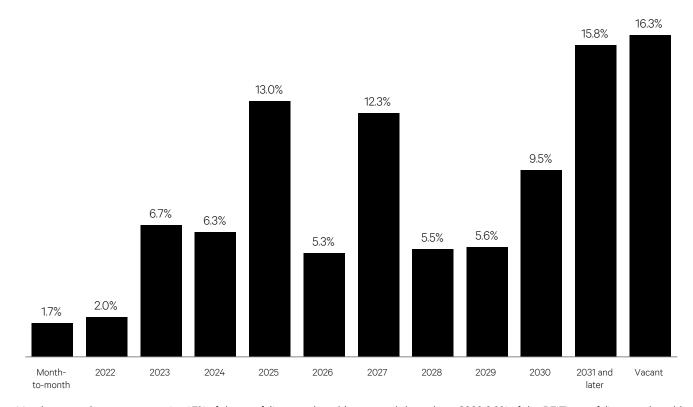
|          |   | June 30, 2022 |          | March 31, 2022  |           |          |  |  |
|----------|---|---------------|----------|---|-----------|----------|--|--|
|          | Weighted<br>average years to<br>maturity <sup>1</sup> | GLA           | % of GLA | Weighted<br>average years to<br>maturity <sup>1</sup> | GLA       | % of GLA |  |  |
| Atlantic | 5.1   | 1,997,916     | 25.9%    | 5.3   | 1,957,466 | 25.4%    |  |  |
| Ontario  | 4.5   | 2,263,520     | 29.3%    | 4.3   | 2,384,403 | 31.0%    |  |  |
| Western  | 7.1   | 411,155       | 5.3%     | 6.5   | 415,312   | 5.4%     |  |  |
| Ireland  | 8.5   | 892,578       | 11.6%    | 8.7   | 865,858   | 11.3%    |  |  |
| U.S.     | 5.8   | 895,586       | 11.6%    | 6.0   | 888,836   | 11.6%    |  |  |
|          | 5.6   | 6,460,755     | 83.6%    | 5.6   | 6,511,875 | 84.7%    |  |  |
| Vacant   |   | 1,264,817     | 16.4%    |   | 1,172,281 | 15.3%    |  |  |
| Total    |   | 7,725,572     | 100.0%   |   | 7,684,156 | 100.0%   |  |  |

 $<sup>^{1}\!\</sup>text{The calculation}$  of weighted average years to maturity does not include month-to-month tenants.

The following is a profile of the maturities of the REIT's leases excluding the impact of tenant extension options at June 30, 2022:

|                          | GLA       | % of portfolio | Weighted<br>average in-place<br>rent (per square<br>foot) <sup>1</sup> |
|--------------------------|-----------|----------------|--|
| Month-to-month           | 132,598   | 1.7%           | \$ 12.19   |
| 2022                     | 155,664   | 2.0%           | 15.57  |
| 2023                     | 516,530   | 6.7%           | 18.06  |
| 2024                     | 487,811   | 6.3%           | 21.39  |
| 2025                     | 1,000,953 | 13.0%          | 16.53  |
| 2026                     | 408,110   | 5.3%           | 16.23  |
| 2027                     | 952,606   | 12.3%          | 18.27  |
| 2028                     | 423,668   | 5.5%           | 18.33  |
| 2029                     | 429,366   | 5.6%           | 16.58  |
| 2030                     | 732,427   | 9.5%           | 26.43  |
| 2031 and later           | 1,221,022 | 15.8%          | 17.09  |
| Vacant                   | 1,264,817 | 16.3%          | n/a  |
| Total / weighted average | 7,725,572 | 100.0%         | \$ 18.49   |

The weighted average in-place occupancy is based on in-place rents for active expiries.



Month-to-month tenants comprise 1.7% of the portfolio gross leasable area and throughout 2022 2.0% of the REIT's portfolio gross leasable area is maturing. Securing renewals for these maturities and entering into new leases with tenants is a critical focus for the REIT in the markets in which it operates. The in-place rent of the next twelve month maturities is approximately 5.96% below market rent, providing significant upside opportunity for the REIT upon renewing and re-leasing this space.

Management's goal is to drive organic growth in the portfolio and focus on creating meaningful per unit net asset value accretion through positive rental rate spreads, increased occupancy, improved tenant quality and longer weighted-average lease terms. The success of the REIT's leasing will depend on the demand for office space in the markets in which the REIT operates, which is in part determined by economic stability and growth.

### IN-PLACE AND MARKET RENTS

The weighted-average in-place rent of the REIT's total office portfolio at June 30, 2022 is \$18.49 per square foot, representing a 7.1% discount to current market rent. The rental rate spread was 25.2% for all deals done across the portfolio in Q2 2022, illustrating the REIT's ability to unlock value by adjusting to market rents on expiry of existing leases and when entering into new leases.

The estimate of current market rent is based on third party valuations, management's estimates, and leasing data obtained from actual new and renewed leases. While there are no assurances that maturing leases will be renewed at rates in excess of current in-place rents, or at all, management compares in-place rents to market rents to determine the future revenue capacity of the REIT's current portfolio and roll-over revenue risk

The following table summarizes the REIT's leasing activity during the three months ended June 30, 2022:

|                                    | GLA       | Number of leases |          |          | Increase<br>in rent |
|------------------------------------|-----------|------------------|----------|----------|---------------------|
| Renewed leases                     | 123,972   | 17               | \$ 12.87 | \$ 13.52 | 5.1%                |
| New leases                         | 114,457   | 20               | 15.76    | 22.54    | 43.0%               |
| Total / weighted average           | 238,429   | 37               | \$ 14.26 | \$ 17.85 | 25.2%               |
| Less: leases not renewed / vacated | (179,365) | (16)             |          |          |                     |
| Net total                          | 59,064    | 21               |          |          |                     |

The following is a summary of the REIT's new and renewal leasing activity during the last four quarters:

|         |         | Renewals New leases |                    |         |                     |                       |         | Total               |  |  |
|---------|---------|---------------------|--------------------|---------|---------------------|-----------------------|---------|---------------------|--|--|
| Quarter | GLA     | Number of<br>leases | Rental rate spread | GLA     | Number of<br>leases | Rental rate<br>spread | GLA     | Number of<br>leases |  |  |
| Q3 2021 | 136,613 | 13                  | 0.9%               | 29,907  | 13                  | (30.4%)               | 166,520 | 26                  |  |  |
| Q4 2021 | 94,952  | 15                  | 6.3%               | 60,510  | 15                  | (3.3%)                | 155,462 | 30                  |  |  |
| Q1 2022 | 78,583  | 14                  | 11.4%              | 50,952  | 20                  | 1.0%                  | 129,535 | 34                  |  |  |
| Q2 2022 | 123,972 | 17                  | 5.1%               | 114,457 | 20                  | 43.0%                 | 238,429 | 37                  |  |  |
| Total   | 434,120 | 59                  | 5.2%               | 255,826 | 68                  | 15.1%                 | 689,946 | 127                 |  |  |

### TENANT PROFILE

Management's strategy includes ensuring that the REIT's tenants are diversified and of high credit quality. A higher quality tenant base increases the stability of the REIT's income through economic cycles, which directly relates to their continued ability to meet their lease obligations to the REIT and to continue to retain their workforce, which directly impacts their need for office space. The REIT has experienced the benefit of this high quality tenant base through the collection of rents during COVID-19 related closures in markets across the REIT's portfolio.

The REIT's total exposure to the Government of Canada, Canadian provinces and the Government of Ireland is approximately 1,089,677 square feet or 15.2% of base rent at share with a weighted average lease term of 5.4 years. Further, 66.5% of the REIT's base rent is derived from government or quality credit rated tenants. The following are the REIT's top 10 largest tenants by percent of base rent receipts at June 30, 2022, which together represent 36.8% of base rental receipts:

| Tenant                                | Credit rating <sup>1</sup> | GLA       | Number of properties | % of base rental receipts | Weighted<br>average lease<br>term (years) |
|---------------------------------------|----------------------------|-----------|----------------------|---------------------------|---|
| CIBC                                  | A+                         | 324,864   | 3                    | 6.2%                      | 7.1                                       |
| Bell Canada Enterprises               | BBB+                       | 136,464   | 4                    | 6.1%                      | 6.2                                       |
| SNC-Lavalin Inc. <sup>2</sup>         | BB+                        | 331,464   | 3                    | 5.3%                      | 4.4                                       |
| Government of Canada                  | AAA                        | 365,753   | 8                    | 4.4%                      | 3.9                                       |
| Thales Rail Signalling Solutions Inc. | A-                         | 220,476   | 1                    | 3.0%                      | 3.3                                       |
| Government of Ireland                 | AA-                        | 109,227   | 6                    | 2.5%                      | 5.3                                       |
| Blue Cross                            | Unrated                    | 179,376   | 5                    | 2.5%                      | 5.9                                       |
| Johnson Insurance                     | A1                         | 156,217   | 1                    | 2.4%                      | 8.4                                       |
| Province of New Brunswick             | A+                         | 188,365   | 4                    | 2.2%                      | 3.1                                       |
| Kraft Canada Inc.                     | BBB-                       | 156,426   | 1                    | 2.2%                      | 3.9                                       |
| Total                                 |                            | 2,168,632 |                      | 36.8%                     | 5.0                                       |

<sup>&</sup>lt;sup>1</sup>Source: DBRS, Moody's and S&P as at June 30, 2022.

### PROPERTY PROFILE

The REIT's property portfolio at June 30, 2022 consists of interests in 55 properties. The portfolio has 7.7 million square feet of gross leasable area. For a listing of all of the REIT's properties see Part VI of this MD&A.

### Acquisition pipeline

The REIT continues to evaluate new or potential opportunities in the cities in which we operate and in markets that are new to the REIT. While the number of opportunities is high, we continue to be disciplined in our underwriting and pricing. We will not sacrifice long-term value creation for short-term income and accordingly do not pursue acquisitions that do not meet appropriate return expectations.

In pursuing acquisition properties, we have a bias towards opportunities with the following two characteristics:

- Opportunity for value creation: We are focused on opportunities that will create value for unitholders. We are less focused on immediate
  accretion (i.e. the next quarter) and more focused on finding acquisitions that allow for significant equity creation over the medium term.
  Properties are attractive to us if they are located in a stable market, in good physical condition and have opportunities to drive value by
  moving existing rents to market rates and/or increase occupancy through focused leasing or repositioning.
- Meaningful discount to replacement cost: A property purchased well below replacement cost provides opportunity for investment in leasing or asset repositioning, with favourable economic returns to the REIT in excess of new build. We also believe that price per square

<sup>&</sup>lt;sup>2</sup> Includes 242,999 square feet of SNC-Lavalin Nuclear Inc.

foot, if at a meaningful discount to replacement cost, provides prudent downside protection while retaining significant opportunity to attract tenants on a competitive basis, especially when competing against new builds.

Core-plus office properties will often satisfy these two characteristics. In contrast to core assets, which often trade in excess of replacement cost with optimized tenanting, we believe that the risk-return profile of non-core assets remains attractive, and we will continue to seek the best opportunities.

### Redevelopment properties

### Maritime Centre

Although not classified as a redevelopment property, the REIT has budgeted approximately \$17.6 million of return generating capital to significantly enhance Maritime Centre in downtown Halifax, Nova Scotia (www.maritimecentre.ca) which is expected to drive occupancy, rental rates and create a meaningful total return. The project converts the food court level to parking which is in high demand in downtown Halifax. This conversion has added more than 100 parking stalls to Maritime Centre. A new glass facade at the Barrington Street level will host a 6,000 square foot restaurant and a new common area lobby. The redevelopment has enabled the REIT to drive rent growth by ~30% and improve occupancy by ~25% since acquisition. The expected return from this redevelopment is compelling and is a great example of the REIT re-deploying capital into its existing assets to drive out-sized returns.

### IFRS fair value

The REIT's property portfolio at June 30, 2022 had an estimated IFRS fair value of \$1.9 billion. The REIT's IFRS fair value reflects the current economics of the REIT's properties, including its 83.6% in-place occupancy and current weighted average in-place rents of \$18.49 per square foot, which management estimates to be on average \$1.42 per square foot below estimated market rents. Various properties within the REIT's portfolio are significantly below normalized occupancy, several of which are expected to be so for all or a portion of the next twelve-month period.

Overall, the average estimated IFRS fair value per square foot of the REIT's portfolio excluding the Data Centre and Delta Brunswick Hotel is \$257 with an average cost to the REIT of \$250 per square foot. Management believes that this average value per square foot is significantly lower than replacement cost, which management estimates to be on average between \$300 and \$400 per square foot. In certain markets, such as St. John's, NL, the cost to construct is significantly higher. Furthermore, the difference between the IFRS fair value compared to the average cost to the REIT represents approximately \$56 million of value creation from ownership, based on the REIT's current portfolio.

The following table presents a summary of the discount and terminal capitalization rates for the fair value of the REIT's properties:

|                  | June 30       | ), 2022                      | Decembe       | r 31, 2021                   |
|------------------|---------------|------------------------------|---------------|------------------------------|
|                  | Discount rate | Terminal capitalization rate | Discount rate | Terminal capitalization rate |
| Minimum          | 6.25%         | 5.75%                        | 6.25%         | 6.00%                        |
| Maximum          | 10.75%        | 10.25%                       | 8.75%         | 8.50%                        |
| Weighted average | 7.37%         | 6.75%                        | 7.23%         | 6.60%                        |

The fair value of properties are measured individually without consideration to their aggregate value on a portfolio basis. No consideration is given to diversification benefits related to single property tenant risk and geography, the value of assembling a portfolio or to the use of a common management platform, amongst other benefits. As a result, the fair value of the REIT's properties taken in aggregate may differ from the fair value of properties measured individually in the REIT's consolidated statements of financial position.

### Property continuity

A continuity of the REIT's property interests is summarized below:

|   | Three months    | er | nded June 30, | Six months ended June 30, |   |           |
|---|-----------------|----|---------------|---------------------------|---|-----------|
|   | 2022            |    | 2021          | 2022                      |   | 2021      |
| Beginning of period                           | \$<br>1,856,846 | Ş  | \$ 1,595,777  | \$<br>1,591,958           | Ş | 1,593,945 |
| Acquisitions <sup>1</sup>                     | 1,178           |    | _             | 265,597                   |   | _         |
| Capital expenditures                          | 8,230           |    | 6,609         | 15,163                    |   | 11,201    |
| Leasing costs                                 | 3,404           |    | 3,382         | 7,810                     |   | 5,263     |
| Depreciation of hotel asset                   | (241)           | )  | (254)         | (481)                     | ) | (508)     |
| Foreign exchange                              | 3,725           |    | (4,268)       | (11,906)                  | ) | (8,493)   |
| Change in fair value                          | (3,581)         | )  | (464)         | 12,374                    |   | 8,563     |
| IFRIC 21 property tax adjustment <sup>2</sup> | 2,931           |    | 2,567         | (5,938)                   | ) | (4,752)   |
| Straight-line rent and other changes          | (2,205)         | )  | (2,214)       | (4,290)                   | ) | (4,084)   |
| End of period                                 | \$<br>1,870,287 | Ş  | \$ 1,601,135  | \$<br>1,870,287           | Ş | 1,601,135 |

<sup>&</sup>lt;sup>1</sup>Represents the purchase price and transaction costs.

Capital expenditures are incurred by the REIT for maintaining or improving its properties. Certain leases provide the ability to recover all or a portion of these costs from tenants over time. Leasing costs generally include tenant improvement construction costs related to new and renewal leasing.

For the three months ended June 30, 2022, the REIT's investment property value increased primarily as a result of the acquisition of Yew Grove, capital and leasing expenditures and an increase in foreign exchange of \$3.7 million due to the U.S. dollar appreciation. This was offset by a fair value decrease of \$3.6 million.

For the six months ended June 30, 2022, the REIT's investment property value increased primarily as a result of the acquisition of Yew Grove and a fair value increase of \$12.4 million offset by a decrease in foreign exchange of \$11.9 million due to Euro depreciation.

<sup>&</sup>lt;sup>2</sup>In accordance with IFRIC 21, the REIT recognizes property tax liability and expense on its existing U.S. properties as at January 1 of each year, rather than progressively, i.e. ratably throughout the year. The recognition of property taxes as a result of IFRIC 21 has no impact on NOI, FFO, Core-FFO or AFFO.

### **PART III - RESULTS OF OPERATIONS**

### SUMMARY OF RESULTS OF OPERATIONS

The following is a summary of the results of operations:

|   | Three months | ns ended June 30, Six months en |          |    | nded June 30, |    |          |
|---|--------------|---------------------------------|----------|----|---------------|----|----------|
|   | 2022         |                                 | 2021     |    | 2022          |    | 2021     |
| Rental revenue  | \$<br>49,321 | \$                              | 41,559   | \$ | 96,923        | \$ | 84,720   |
| Property operating expenses   | (22,237)     |                                 | (18,828) |    | (57,102)      |    | (49,833) |
| Finance income on finance lease receivable                                  | 771          |                                 | 822      |    | 1,555         |    | 1,656    |
| Interest income   | 87           |                                 | 131      |    | 219           |    | 261      |
| Interest and finance costs  | (12,705)     |                                 | (10,814) |    | (25,426)      |    | (21,541) |
| General and administrative expenses   | (2,294)      |                                 | (2,071)  |    | (4,582)       |    | (4,112)  |
| Change in fair value of financial instruments                               | 12,792       |                                 | 1,854    |    | 32,437        |    | 13,468   |
| Change in fair value of investment properties                               | (3,581)      |                                 | (464)    |    | 12,374        |    | 8,563    |
| Depreciation of hotel asset   | (241)        |                                 | (254)    |    | (481)         |    | (508)    |
| Deferred income tax expense   | (554)        |                                 | (702)    |    | (4,141)       |    | (954)    |
| Current income tax expense  | (428)        |                                 | _        |    | (692)         |    | _        |
| Net income before Class B LP units  | \$<br>20,931 | \$                              | 11,233   | \$ | 51,084        | \$ | 31,720   |
| Change in fair value of Class B LP units                                    | 2,431        |                                 | (5,021)  |    | 1,850         |    | (6,342)  |
| Distributions to Class B LP unitholders                                     | (528)        |                                 | (528)    |    | (1,056)       |    | (1,056)  |
| Net income  | \$<br>22,834 | \$                              | 5,684    | \$ | 51,878        | \$ | 24,322   |
| Other comprehensive loss to be subsequently reclassified to profit or loss: |              |                                 |          |    |               |    |          |
| Foreign currency translation gain (loss)                                    | 586          |                                 | (1,480)  |    | (5,109)       |    | (2,992)  |
| Total other comprehensive gain (loss)                                       | 586          |                                 | (1,480)  |    | (5,109)       |    | (2,992)  |
| Comprehensive income  | \$<br>23,420 | \$                              | 4,204    | \$ | 46,769        | \$ | 21,330   |

### NET INCOME AND COMPREHENSIVE INCOME

For the three months ended June 30, 2022 net income was \$22.8 million which is an increase from \$5.7 million for the same period in the prior year. The increase in net income is due to the fair value gain on financial instruments of \$12.8 million for the three months ended June 30, 2022 compared to a gain of \$1.9 million in the same period in the prior year accompanied by an increase in rental revenue of \$7.8 million and an increase in fair value of Class B LP units of \$7.5 million. This was partially offset by an increase in property operating expenses of \$3.4 million, a decrease in investment property fair value of \$3.6 million and an increase in financing costs incurred in purchasing the Irish portfolio. The REIT recognized a net other comprehensive gain of \$0.6 million for the three months ended June 30, 2022 from U.S. dollar appreciation compared to a loss of \$1.5 million for the same period in the prior year.

For the six months ended June 30, 2022 net income was \$51.9 million which is an increase from \$24.3 million for the same period in the prior year. The increase in net income is due to the fair value gain on financial instruments of \$32.4 million for the six months ended June 30, 2022 compared to a gain of \$13.5 million in the same period in the prior year accompanied by an increase in rental revenue of \$12.2 million and an increase in fair value of Class B LP units of \$8.2 million. This was partially offset by an increase in property operating expenses of \$7.3 million and an increase in financing costs incurred in purchasing the Irish portfolio. The REIT recognized a net other comprehensive loss of \$5.1 million for the six months ended June 30, 2022 primarily from Euro depreciation compared to a loss of \$3.0 million for the same period in the prior year.

### NET OPERATING INCOME

Net operating income is a non-IFRS measure and is defined by the REIT as rental revenue, excluding non-cash straight-line rent and leasing costs amortized to revenue, less property operating costs prior to IFRIC 21, Levies ("IFRIC 21") adjustments. Rental revenue for purposes of measuring NOI excludes revenue recorded as a result of determining rent on a straight-line basis and the amortization of leasing costs in revenue for IFRS, which management believes better reflects the cash generation activity of the REIT's properties. NOI is an important measure of the income generated from the REIT's properties and is used by the REIT in evaluating the performance of its properties.

The following is a calculation of NOI for the three and six months ended June 30, 2022 and 2021:

|   | Three months ended June 30, |    |          | Six months er | Six months ended June 30, |    |          |
|---|-----------------------------|----|----------|---------------|---------------------------|----|----------|
|   | 2022                        |    | 2021     |               | 2022                      |    | 2021     |
| Revenue                                       | \$<br>49,321                | \$ | 41,559   | \$            | 96,923                    | \$ | 84,720   |
| Property operating expenses                   | (22,237)                    | )  | (18,828) |               | (57,102)                  |    | (49,833) |
| IFRIC 21 property tax adjustment <sup>1</sup> | (2,931)                     | )  | (2,567)  |               | 5,938                     |    | 4,752    |
| Straight-line rents and other changes         | 2,205                       |    | 2,214    |               | 4,290                     |    | 4,084    |
| Net operating income                          | \$<br>26,358                | \$ | 22,378   | \$            | 50,049                    | \$ | 43,723   |

<sup>1</sup>In accordance with IFRIC 21, the REIT recognizes property tax liability and expense on its existing U.S. properties as at January 1 of each year, rather than progressively, i.e. ratably throughout the year. The recognition of property taxes as a result of IFRIC 21 has no impact on NOI, FFO or AFFO.

For the three months ended June 30, 2022, NOI increased to \$26.4 million from \$22.4 million for the same period in the prior year. For the six months ended June 30, 2022, NOI increased to \$50.0 million from \$43.7 million for the same period in the prior year. The increase was driven by the acquisition of Yew Grove in February 2022 and an increase in NOI from the REIT's hotel asset as a result of eased travel restrictions to Atlantic Canada.

The following is a reconciliation of the change in NOI for the three months ended June 30, 2022 compared to the same period in the prior vear:

| Net operating income, Q2 2021             | \$<br>22,378 |
|---|--------------|
| Change in same-property NOI               | 147          |
| Contribution from acquired properties     | 4,001        |
| Impact of foreign exchange rates          | 100          |
| Reduced contribution from sold properties | (268)        |
| Net operating income, Q2 2022             | \$<br>26,358 |
| Year-over-year change - \$                | \$<br>3,980  |
| Year-over-year change - %                 | 17.8%        |

The following is a reconciliation of the change in NOI for the three months ended June 30, 2022 compared to the immediately preceding quarter:

| Net operating income, Q1 2022             | \$<br>23,691 |
|---|--------------|
| Change in same-property NOI               | 496          |
| Contribution from acquired properties     | 1,697        |
| Impact of foreign exchange rates          | 24           |
| Change in hotel contribution <sup>1</sup> | 522          |
| Reduced contribution from sold properties | (72)         |
| Net operating income, Q2 2022             | \$<br>26,358 |
| Quarter-over-quarter change - \$          | \$<br>2,667  |
| Quarter-over-quarter change - %           | 11.3%        |

<sup>1</sup>Contribution from the REIT's hotel is not included in same property changes when compared to the preceding quarter due to the seasonality of its contribution to NOI.

### SAME-PROPERTY NOI

Same-property NOI is a non-IFRS measure and is defined by the REIT as rental revenue, excluding non-cash straight-line rent, less property operating costs for those properties owned by the REIT for all of the current period and the relevant comparative period, reported at the REIT's proportionate ownership. Other than on a year-over-year basis, same property NOI excludes the earnings attributable to the REIT's hotel asset due to the seasonality of that asset. Same-property NOI is an important measure of the income generated from the REIT's properties period-over-period, but without consideration of acquisition and disposition activity, and is used by the REIT in evaluating the performance of its properties. The REIT seeks to increase or maintain same-property NOI through high-occupancy, increasing rents on renewal to market rents and by signing leases with embedded rent increases throughout the term of the lease.

Management compares same-property NOI for the current quarter to the immediately preceding quarter and to the same quarter in the preceding year.

Same-property NOI: comparison of the current quarter to the same quarter in the prior year

The same-property NOI comparison for the three months ended June 30, 2022 excludes assets acquired and disposed of in the 15 months prior to June 30, 2022. Where the REIT owns a partial interest in a property, NOI is included at the REIT's proportionate ownership for the current and comparative period based on its ownership at the current quarter end. The operations of the REIT's hotel asset are included when compared to the prior year as the seasonal variations are consistent.

|   | _ | Three mo      | nths | s ended       |  |  |
|---|---|---------------|------|---------------|--|--|
|   |   | June 30, 2022 | :    | June 30, 2021 |  |  |
| Number of properties                      |   | 55            |      | 34            |  |  |
| GLA <sup>1</sup>                          |   | 7,725,572     |      | 6,912,521     |  |  |
| Revenue                                   |   | \$ 44,705     | \$   | 41,031        |  |  |
| Operating expenses                        |   | (21,591)      |      | (18,460)      |  |  |
| IFRIC 21 property tax adjustment          |   | (2,932)       |      | (2,567)       |  |  |
| Straight-line rents and other changes     |   | 2,127         |      | 2,058         |  |  |
| Same-property NOI (including hotel asset) |   | \$ 22,309     | \$   | 22,062        |  |  |
| Period-over-period change - \$            |   | \$ 247        |      |               |  |  |
| Period-over-period change - %             |   | 1.1%          |      |               |  |  |

<sup>1</sup>Gross leasable area is presented at 100% of the building's GLA, without taking ownership percentage into consideration.

The following is a calculation of the REIT's same-property NOI excluding the REIT's hotel asset and lease termination income:

|  |    | Three mor     | ended |               |
|--|----|---------------|-------|---------------|
|  |    | June 30, 2022 |       | June 30, 2021 |
| Same-property NOI (including hotel asset)                | \$ | 22,309        | \$    | 22,062        |
| Less: lease termination payments                         |    | (807)         |       | (968)         |
| Same-property NOI (excluding lease termination payments) | \$ | 21,502        | \$    | 21,094        |
| Period-over-period change - \$                           | \$ | 408           |       |               |
| Period-over-period change - %                            |    | 1.9%          |       |               |

Same-property NOI for the three months ended June 30, 2022 compared to the same period in 2021 increased by \$0.2 million or 1.1%. The increase is primarily from the REIT's hotel asset contributing \$0.8 million additional NOI compared to the same period in the prior year as a result of eased travel restrictions to Atlantic Canada. The REIT also received \$0.8 million of termination income during the three months ended June 30, 2022. This termination income pertains to a tenant in the REIT's U.S. portfolio. Parking revenue increased \$0.2 million year-over-year due to higher utilization rates and third party parking across the REIT's portfolio. This was offset by certain vacancies at the REIT's Ontario properties and termination income of \$1.0 million received during the three months ended June 30, 2021.

Same-property NOI: comparison of the current quarter to the preceding quarter

The same-property NOI comparison to the three months ended March 31, 2022 excludes the impact of properties acquired or disposed of in part or whole prior to June 30, 2022. Where the REIT owns a partial interest in a property, NOI is included at the REIT's proportionate ownership for the current and comparative period based on its ownership at the current quarter end. The comparison also excludes the impact of the REIT's hotel asset due to the seasonality of its earnings and contribution to NOI.

### Three months ended

|   | June 30, 2022 | March 31, 2022 |
|---|---------------|----------------|
| Number of properties                      | 55            | 55             |
| GLA <sup>1</sup>                          | 7,725,572     | 7,684,156      |
| Revenue                                   | \$<br>44,705  | \$<br>43,547   |
| Property operating expenses               | (21,591)      | (33,202)       |
| IFRIC 21 property tax adjustment          | (2,932)       | 8,869          |
| Straight-line rents and other changes     | 2,127         | 2,053          |
| Same-property NOI (including hotel asset) | 22,309        | 21,267         |
| NOI attributable to hotel asset           | (792)         | (270)          |
| Same-property NOI (excluding hotel asset) | \$<br>21,517  | \$<br>20,997   |
| Period-over-period change - \$            | \$<br>520     |                |
| Period-over-period change - %             | 2.5%          |                |

<sup>&</sup>lt;sup>1</sup>Gross leasable area is presented at 100% of the building's GLA, without taking ownership percentage into consideration.

The following is a calculation of the REIT's same-property NOI excluding the REIT's hotel asset and lease termination income:

|  | <br>Three mo  | nths | ended          |
|--|---------------|------|----------------|
|  | June 30, 2022 |      | March 31, 2022 |
| Same-property NOI (including hotel asset)                                | \$<br>22,309  |      | 21,267         |
| Less: hotel contribution   | (792)         |      | (270)          |
| Less: lease termination payments   | (807)         |      |                |
| Same-property NOI (excluding hotel asset and lease termination payments) | \$<br>20,710  | \$   | 20,997         |
| Period-over-period change - \$   | \$<br>(287)   |      |                |
| Period-over-period change - %  | (1.4%)        |      |                |

Same-property NOI, excluding the REIT's hotel asset, for the three months ended June 30, 2022 compared to the three months ended March 31, 2022, increased by \$0.5 million or 2.5%. The increase is primarily a result of termination income of \$0.8 million received pertaining to a tenant in the REIT's U.S. portfolio during the three months ended June 30, 2022 compared to the immediately preceding quarter. This was offset by certain vacancies at the REIT's Ontario properties.

Looking forward, renewal spreads are expected to be strong as the current in-place rent is an estimated 7.1% below market. As the REIT portfolio has 2022 maturities of 2.0% of its portfolio GLA, the REIT is actively executing new and renewed leases and is in renewal discussions with most major tenants with upcoming lease expiries.

### **FUNDS FROM OPERATIONS**

### Funds from operations

Funds from operations ("FFO") is a non-IFRS measure for evaluating real estate operating performance. The REIT calculates FFO in accordance with the definition provided by the Real Property Association of Canada ("RealPAC") in its White Paper on Funds From Operations, as revised in February 2019.

### Core-FFO

Core-FFO is a non-IFRS measure which makes certain adjustments to the REIT's calculation of FFO to recognize the REIT's share of lease payments received for its Data Centre asset, which for IFRS purposes is accounted for as a finance lease.

### Reconciliation of FFO and Core-FFO

Management believes that FFO and Core-FFO are important measures of the operating performance and are used by the REIT in evaluating the combined performance of its operations, including the impact of its capital structure and are useful for investors to evaluate the performance of the REIT.

The following is a reconciliation of FFO and Core-FFO from cash flow from operating activities:

|  | <br>Three months | ended June 30, | Six months e | ded June 30, |  |
|--|------------------|----------------|--------------|--------------|--|
|  | 2022             | 2021           | 2022         | 2021         |  |
| Cash flow from operating activities                  | \$<br>12,733     | \$ 7,612       | \$ 25,729    | \$ 16,766    |  |
| Add (deduct):  |                  |                |              |              |  |
| Leasing costs amortized to revenue                   | 2,400            | 2,211          | 4,638        | 4,174        |  |
| Subscription receipts equivalent amount <sup>1</sup> | _                | _              | 373          | _            |  |
| Working capital items                                | (176)            | 3,054          | (3,111)      | 3,651        |  |
| Straight-line rent and other changes                 | (2,205)          | (2,214)        | (4,290)      | (4,084)      |  |
| Interest and other finance costs                     | (12,705)         | (10,814)       | (25,053)     | (21,541)     |  |
| Interest paid  | 11,409           | 10,066         | 22,502       | 20,055       |  |
| Distributions paid to Class B unitholders            | 528              | 528            | 1,056        | 1,056        |  |
| FFO  | \$<br>11,984     | \$ 10,443      | \$ 21,844    | \$ 20,077    |  |
| Finance income on finance lease receivable           | (771)            | (822)          | (1,555)      | (1,656)      |  |
| Finance lease payments received                      | 1,605            | 1,605          | 3,210        | 3,211        |  |
| Core-FFO   | \$<br>12,818     | \$ 11,226      | \$ 23,499    | \$ 21,632    |  |

<sup>1</sup>On February 7, 2022 each subscription receipt issued by the REIT on November 19, 2021 was exchanged for one unit and a cash distribution equivalent payment of \$0.0666 (being equal to the aggregate amount of distributions paid by the REIT per unit for which record dates occurred between December 15, 2021 and January 17, 2022).

The following is a reconciliation of FFO and Core-FFO from net income:

|   | Three months | ende | ed June 30, | Six months ended June 30, |    |          |  |
|---|--------------|------|-------------|---------------------------|----|----------|--|
|   | 2022         |      | 2021        | 2022                      |    | 2021     |  |
| Net income  | \$<br>22,834 | \$   | 5,684       | \$<br>51,878              | \$ | 24,322   |  |
| Add (deduct):   |              |      |             |                           |    |          |  |
| Leasing costs amortized to revenue                        | 2,400        |      | 2,211       | 4,638                     |    | 4,174    |  |
| Change in fair value of properties                        | 3,581        |      | 464         | (12,374)                  |    | (8,563)  |  |
| IFRIC 21 property tax adjustment <sup>1</sup>             | (2,931)      |      | (2,567)     | 5,938                     |    | 4,752    |  |
| Change in fair value of financial instruments             | (12,792)     |      | (1,854)     | (32,437)                  |    | (13,468) |  |
| Depreciation of hotel asset                               | 241          |      | 254         | 481                       |    | 508      |  |
| Deferred income tax expense                               | 554          |      | 702         | 4,141                     |    | 954      |  |
| Change in fair value of Class B LP units                  | (2,431)      |      | 5,021       | (1,850)                   |    | 6,342    |  |
| Distributions to Class B unitholders                      | 528          |      | 528         | 1,056                     |    | 1,056    |  |
| Subscription receipts equivalent amount <sup>2</sup>      | _            |      | _           | 373                       |    | _        |  |
| FFO   | \$<br>11,984 | \$   | 10,443      | \$<br>21,844              | \$ | 20,077   |  |
| Finance income on finance lease receivable                | (771)        |      | (822)       | (1,555)                   |    | (1,656)  |  |
| Finance lease payments received                           | 1,605        |      | 1,605       | 3,210                     |    | 3,211    |  |
| Core-FFO  | \$<br>12,818 | \$   | 11,226      | \$<br>23,499              | \$ | 21,632   |  |
|   |              |      |             |                           |    |          |  |
| Weighted average number of units outstanding <sup>3</sup> | 85,640       |      | 73,279      | 83,027                    |    | 73,273   |  |
|   |              |      |             |                           |    |          |  |
| FFO per unit (diluted)                                    | \$<br>0.14   | \$   | 0.14        | \$<br>0.26                | \$ | 0.27     |  |
| Core-FFO per unit (diluted)                               | \$<br>0.15   | \$   | 0.15        | \$<br>0.28                | \$ | 0.30     |  |

<sup>&</sup>lt;sup>1</sup>In accordance with IFRIC 21, the REIT recognizes property tax liability and expense on its existing U.S. properties as at January 1 of each year, rather than progressively, i.e. ratably throughout the year. The recognition of property taxes as a result of IFRIC 21 has no impact on NOI, FFO or AFFO.

<sup>&</sup>lt;sup>2</sup>On February 7, 2022, each subscription receipt issued by the REIT on November 19, 2021 was exchanged for one unit and a cash distribution equivalent payment of \$0.0666 (being equal to the aggregate amount of distributions paid by the REIT per unit for which record dates occurred between December 15, 2021 and January 17, 2022). The cash distribution equivalent payment of \$0.4 million has been recorded in interest and finance costs.

<sup>&</sup>lt;sup>3</sup>Represents the diluted weighted average number of units outstanding and includes the weighted average outstanding of all REIT units, DUP units and Class B LP units and is shown in thousands at the end of the respective periods.

The following is a calculation of FFO and Core-FFO from the REIT's consolidated financial statements:

|   | Three months | ded June 30, | Six months ended June 30, |    |          |    |          |
|---|--------------|--------------|---------------------------|----|----------|----|----------|
|   | 2022         |              | 2021                      |    | 2022     |    | 2021     |
| Rental revenue  | \$<br>49,321 | \$           | 41,559                    | \$ | 96,923   | \$ | 84,720   |
| Property operating expenses                               | (22,237)     | )            | (18,828)                  |    | (57,102) | )  | (49,833) |
| Finance income on finance lease receivable                | 771          |              | 822                       |    | 1,555    |    | 1,656    |
| Interest income   | 87           |              | 131                       |    | 219      |    | 261      |
| Interest and finance costs                                | (12,705)     | )            | (10,814)                  |    | (25,426) | )  | (21,541) |
| General and administrative expenses                       | (2,294)      | )            | (2,071)                   |    | (4,582)  | )  | (4,112)  |
| IFRIC 21 property tax adjustment <sup>1</sup>             | (2,931)      | )            | (2,567)                   |    | 5,938    |    | 4,752    |
| Leasing costs amortized to revenue                        | 2,400        |              | 2,211                     |    | 4,638    |    | 4,174    |
| Subscription receipts equivalent amount <sup>2</sup>      | _            |              | _                         |    | 373      |    | _        |
| Current income tax expense                                | (428)        | )            | _                         |    | (692)    | )  | _        |
| FFO   | \$<br>11,984 | \$           | 10,443                    | \$ | 21,844   | \$ | 20,077   |
| Finance income on finance lease receivable                | (771)        | )            | (822)                     |    | (1,555)  | )  | (1,656)  |
| Finance lease payments received                           | 1,605        |              | 1,605                     |    | 3,210    |    | 3,211    |
| Core-FFO  | \$<br>12,818 | \$           | 11,226                    | \$ | 23,499   | \$ | 21,632   |
| Weighted average number of units outstanding <sup>3</sup> | 85,640       | L            | 73,279                    |    | 83,027   |    | 73,273   |
| FFO per unit (diluted)                                    | \$<br>0.14   | \$           | 0.14                      | \$ | 0.26     | \$ | 0.27     |
| Core-FFO per unit (diluted)                               | \$<br>0.15   | \$           | 0.15                      | \$ | 0.28     | \$ | 0.30     |

<sup>1</sup>In accordance with IFRIC 21, the REIT recognizes property tax liability and expense on its existing U.S. properties as at January 1 of each year, rather than progressively, i.e. ratably throughout the year. The recognition of property taxes as a result of IFRIC 21 has no impact on NOI, FFO or AFFO.

FFO for the three months ended June 30, 2022 was \$12.0 million and \$10.4 million for the same period in 2021. FFO for the six months ended June 30, 2022 was \$21.8 million and \$20.1 million for the same period in 2021. The increase is a result of higher net operating income from the Irish portfolio and the REIT's hotel asset. This was offset by increased interest and finance costs as a result of interest on the convertible debentures issued in November 2021, additional term loan interest and amortization of financing costs from the Yew Grove acquisition. On a per unit basis, FFO remained unchanged for the three months ended June 30, 2022 compared to the same period in the prior year.

Core-FFO increased to \$12.8 million or \$0.15 per unit for the three months ended June 30, 2022 from \$11.2 million or \$0.15 per unit for the same period in 2021. The period change drivers are as described for FFO.

### ADJUSTED FUNDS FROM OPERATIONS

Adjusted FFO ("AFFO") is a non-IFRS measure that is used by management of the REIT, certain of the real estate industry and investors to measure the cash flows generated from operations including certain capital costs, leasing costs, tenant improvements and the impact of non-cash revenue. It is a meaningful measure used to evaluate the extent of cash available for distribution to unitholders. The REIT's use and calculation of AFFO may be different than the use or as disclosed by other businesses, and as a result, may not be comparable to similar measures presented by others.

In calculating AFFO, the REIT makes adjustments to FFO for certain items including: amortization of deferred transaction costs; derecognition and amortization of mark-to-market adjustments on mortgages refinanced or discharged; adjustments for interest rate subsidies received; recognition of the REIT's share of lease payments received for its Data Centre asset, which for IFRS purposes is accounted for as a finance lease; amortization of straight-line rent; and normalized direct leasing and capital costs.

Amortization of deferred transaction costs are costs incurred to obtain debt financing that are recorded in net income, generally, on a systematic basis over the life of the debt to which they relate. The REIT deducts these amounts in determining AFFO as they represent non-cash charges to net income in the current period. Amortization of mark-to-market adjustments are differences between debt assumed in conjunction with a property acquisition and the fair value of the debt on assumption that are recorded in net income, generally, on a systematic basis over the life of the debt to which they relate. The REIT deducts or adds, as applicable, these amounts in determining AFFO as they represent non-cash charges to net income.

The interest rate subsidy is an amount received monthly by the REIT from a vendor of a property acquired by the REIT, to the extent not otherwise recognized in net income. This amount was negotiated between the REIT and a vendor to compensate the REIT, in part, for assuming debt in conjunction with a property acquisition that was unfavorable to debt that could otherwise have been obtained by the REIT

<sup>&</sup>lt;sup>2</sup>On February 7, 2022, each subscription receipt issued by the REIT on November 19, 2021 was exchanged for one unit and a cash distribution equivalent payment of \$0.0666 (being equal to the aggregate amount of distributions paid by the REIT per unit for which record dates occurred between December 15, 2021 and January 17, 2022). The cash distribution equivalent payment of \$0.4 million has been recorded in interest and finance costs.

<sup>&</sup>lt;sup>3</sup>Represents the diluted weighted average number of units outstanding and includes the weighted average outstanding of all REIT units, DUP units and Class B LP units and is shown in thousands at the end of the respective periods.

had the vendor made the property available to be purchased on a 'free-and-clear' basis. The REIT adds this amount in determining AFFO as it represents cash received by the REIT not otherwise recognized in net income.

Normalized direct leasing and capital costs are determined as 10% of the net of rental revenue less property operating expenses and represents the normalized on-going costs required to maintain existing space of a stabilized property. Actual amounts will vary from period to period depending on various factors, including but not limited to, the timing of expenditures made and contractual lease obligations.

The method applied by the REIT to calculate AFFO may differ from methods applied by other issuers in the real estate industry and differs from the definition of AFFO as defined by RealPAC in its White Paper, as issued in February 2019.

The following table reconciles AFFO from cash flow from operating activities:

|  | Three months | ended June 30, |    | Six months ended June 30, |    |         |  |
|--|--------------|----------------|----|---------------------------|----|---------|--|
|  | 2022         | 2021           |    | 2022                      |    | 2021    |  |
| Cash flow from operating activities                  | \$<br>12,733 | \$ 7,612       | \$ | 25,729                    | \$ | 16,766  |  |
| Add (deduct):  |              |                |    |                           |    |         |  |
| Working capital items                                | (176)        | 3,054          |    | (3,111)                   | )  | 3,651   |  |
| Principal repayments on finance lease receivable     | 834          | 783            |    | 1,655                     |    | 1,555   |  |
| Distributions paid to Class B LP unitholders         | 528          | 528            |    | 1,056                     |    | 1,056   |  |
| Subscription receipts equivalent amount <sup>1</sup> | _            | _              |    | 373                       |    | _       |  |
| Interest rate subsidy                                | _            | 108            |    | _                         |    | 216     |  |
| Normalized direct leasing and capital costs          | (2,415)      | (2,016)        | )  | (4,576)                   | )  | (3,964) |  |
| AFFO   | \$<br>11,504 | \$ 10,069      | \$ | 21,126                    | \$ | 19,280  |  |

<sup>1</sup>On February 7, 2022, each subscription receipt issued by the REIT on November 19, 2021 was exchanged for one unit and a cash distribution equivalent payment of \$0.0666 (being equal to the aggregate amount of distributions paid by the REIT per unit for which record dates occurred between December 15, 2021 and January 17, 2022). The cash distribution equivalent payment of \$0.4 million has been recorded in interest and finance costs.

The following table reconciles AFFO from NOI:

|   | Three months | ended June 30, | Six months er | Six months ended June 30, |  |  |  |
|---|--------------|----------------|---------------|---------------------------|--|--|--|
|   | 2022         | 2021           | 2022          | 2021                      |  |  |  |
| Net operating income                        | \$<br>26,358 | \$ 22,378      | \$ 50,049     | \$ 43,723                 |  |  |  |
| Add (deduct):                               |              |                |               |                           |  |  |  |
| General and administrative expenses         | (2,294)      | (2,071)        | (4,582)       | (4,112)                   |  |  |  |
| Finance lease payments received             | 1,605        | 1,605          | 3,210         | 3,211                     |  |  |  |
| Cash interest                               | (11,322)     | (9,935)        | (22,283)      | (19,794)                  |  |  |  |
| Interest rate subsidy                       | _            | 108            | _             | 216                       |  |  |  |
| Normalized direct leasing and capital costs | (2,415)      | (2,016)        | (4,576)       | (3,964)                   |  |  |  |
| Current income tax expense                  | (428)        | _              | (692)         | _                         |  |  |  |
| AFFO  | \$<br>11,504 | \$ 10,069      | \$ 21,126     | \$ 19,280                 |  |  |  |

|   | Three months | ended June 30, | Six months ended June 30, |         |    |         |
|---|--------------|----------------|---------------------------|---------|----|---------|
|   | 2022         | 2021           |                           | 2022    |    | 2021    |
| Core-FFO  | \$<br>12,818 | \$ 11,226      | \$                        | 23,499  | \$ | 21,632  |
| Add (deduct):   |              |                |                           |         |    |         |
| Amortization of deferred transaction costs                | 1,255        | 788            |                           | 2,470   |    | 1,566   |
| Amortization of debt mark-to-market adjustments           | 41           | (40)           | )                         | 81      |    | (80)    |
| Amortization of straight-line rent                        | (195)        | 3              |                           | (348)   |    | (90)    |
| Interest rate subsidy                                     | _            | 108            |                           | _       |    | 216     |
| Normalized direct leasing and capital costs               | (2,415)      | (2,016)        | )                         | (4,576) |    | (3,964) |
| AFFO  | \$<br>11,504 | \$ 10,069      | \$                        | 21,126  | \$ | 19,280  |
|   |              |                |                           |         |    |         |
| Weighted average number of units outstanding <sup>1</sup> | 85,640       | 73,279         |                           | 83,027  |    | 73,273  |
|   |              |                |                           |         |    |         |
| AFFO per unit (diluted)                                   | \$<br>0.13   | \$ 0.14        | \$                        | 0.25    | \$ | 0.26    |

<sup>1</sup>Represents the diluted weighted average number of units outstanding and includes the weighted average outstanding of all REIT units, DUP units and Class B LP units and is shown in thousands at the end of the respective periods.

For the three months ended June 30, 2022, AFFO was \$11.5 million or \$0.13 per unit, whereas AFFO for the same period in 2021 was \$10.1 million or \$0.14 per unit, representing an increase of \$1.4 million and a decrease in AFFO per unit of \$0.01. The increase in AFFO is primarily a result of additional NOI from the Irish portfolio offset by additional interest and financing costs as a result of the acquisition. AFFO per unit decreased due to the increased units in issuance.

For the six months ended June 30, 2022, AFFO was \$21.1 million or \$0.25 per unit, whereas AFFO for the same period in 2021 was \$19.3 million or \$0.26 per unit, representing an increase of \$1.8 million and a consistent AFFO per unit. The increase in AFFO is primarily a result of additional NOI from the acquisition of Yew Grove offset by additional interest and financing costs as a result of the acquisition. AFFO per unit was consistent due to the units issued in 2022.

### Reconciliation of FFO, Core-FFO and AFFO

A reconciliation of net income to FFO, Core-FFO and AFFO is as follows:

|  | Thre | e months | ended June 30, | Six months e | Six months ended June 30, |  |  |  |
|--|------|----------|----------------|--------------|---------------------------|--|--|--|
|  |      | 2022     | 202            | 1 2022       | 2021                      |  |  |  |
| Net income   | \$   | 22,834   | \$ 5,684       | \$ 51,878    | \$ 24,322                 |  |  |  |
| Add (deduct):  |      |          |                |              |                           |  |  |  |
| Leasing costs amortized to revenue                   |      | 2,400    | 2,211          | 4,638        | 4,174                     |  |  |  |
| Change in fair value of properties                   |      | 3,581    | 464            | (12,374)     | (8,563)                   |  |  |  |
| IFRIC 21 property tax adjustment <sup>1</sup>        |      | (2,931)  | (2,567         | 5,938        | 4,752                     |  |  |  |
| Change in fair value of financial instruments        |      | (12,792) | (1,854         | (32,437)     | (13,468)                  |  |  |  |
| Depreciation of hotel asset                          |      | 241      | 254            | 481          | 508                       |  |  |  |
| Deferred income tax expense                          |      | 554      | 702            | 4,141        | 954                       |  |  |  |
| Change in fair value of Class B LP units             |      | (2,431)  | 5,021          | (1,850)      | 6,342                     |  |  |  |
| Distributions to Class B unitholders                 |      | 528      | 528            | 1,056        | 1,056                     |  |  |  |
| Subscription receipts equivalent amount <sup>2</sup> |      | _        | _              | 373          | _                         |  |  |  |
| FFO  |      | 11,984   | 10,443         | 21,844       | 20,077                    |  |  |  |
| Finance income on finance lease receivable           |      | (771)    | (822           | (1,555)      | (1,656)                   |  |  |  |
| Finance lease payments received                      |      | 1,605    | 1,605          | 3,210        | 3,211                     |  |  |  |
| Core-FFO   |      | 12,818   | 11,226         | 23,499       | 21,632                    |  |  |  |
| Amortization of deferred transaction costs           |      | 1,255    | 788            | 2,470        | 1,566                     |  |  |  |
| Amortization of debt mark-to-market adjustments      |      | 41       | (40            | ) 81         | (80)                      |  |  |  |
| Amortization of straight-line rent                   |      | (195)    | 3              | (348)        | (90)                      |  |  |  |
| Interest rate subsidy                                |      | _        | 108            | <del>_</del> | 216                       |  |  |  |
| Normalized direct leasing and capital costs          |      | (2,415)  | (2,016         | (4,576)      | (3,964)                   |  |  |  |
| AFFO   | \$   | 11,504   | \$ 10,069      | \$ 21,126    | \$ 19,280                 |  |  |  |

<sup>&</sup>lt;sup>1</sup>In accordance with IFRIC 21, the REIT recognizes property tax liability and expense on its existing U.S. properties as at January 1 of each year, rather than progressively, i.e. ratably throughout the year. The recognition of property taxes as a result of IFRIC 21 has no impact on NOI, FFO or AFFO.

The following is FFO, Core-FFO and AFFO expressed on a per unit basis:

|                             | <br>Three months | ended June 30, | Six months ended June 30, |         |  |  |
|-----------------------------|------------------|----------------|---------------------------|---------|--|--|
|                             | 2022             | 2021           | 2022                      | 2021    |  |  |
| FFO per unit (diluted)      | \$<br>0.14       | \$ 0.14        | \$ 0.26                   | \$ 0.27 |  |  |
| Core-FFO per unit (diluted) | 0.15             | 0.15           | 0.28                      | 0.30    |  |  |
| AFFO per unit (diluted)     | 0.13             | 0.14           | 0.25                      | 0.26    |  |  |

### FFO, CORE-FFO AND AFFO PAYOUT RATIOS

FFO, Core-FFO and AFFO payout ratios (the "payout ratios") are non-IFRS measures that provide a comparison of the distributions made by the REIT to unitholders compared to FFO, Core-FFO and AFFO generated by the REIT. Management uses these measures to evaluate the REIT's ability to sustain its distributions. The payout ratios are calculated by dividing aggregate distributions made in respect of units of the REIT and Class B LP units by FFO, Core-FFO and AFFO during the period of measurement.

One of the REIT's objectives is to provide a distribution over time that is appropriate in consideration of the REIT's available liquidity to fund distributions, the asset allocation alternatives available to the REIT, the estimated impact on the trading price of the REIT's trust units and the expected future cash flows to be generated by the REIT in consideration of the REIT's future cash flow needs. To the extent these factors change, the Board of Trustees of the REIT will consider adjustments to its distribution policy.

The REIT's AFFO payout ratio for the three months ended June 30, 2022 was 74.2% and for the six months ended June 30, 2022. was 78.9%. The REIT looks to maintain current distribution rates to provide consistent income returns to unitholders while retaining sufficient cash flow for the REIT to support the growth of its portfolio.

<sup>&</sup>lt;sup>2</sup>On February 7, 2022, each subscription receipt issued by the REIT on November 19, 2021 was exchangeable for one unit and a cash distribution equivalent payment of \$0.0666 (being equal to the aggregate amount of distributions paid by the REIT per unit for which record dates occurred between December 15, 2021 and January 17, 2022). The cash distribution equivalent payment of \$0.4 million has been recorded in interest and finance costs.

The table below illustrates the REIT's cash flow capacity, based on FFO, in comparison to its cash distributions:

|   | <br>Three months | ended June 30, | Six months e | Six months ended June 30, |        |  |  |
|---|------------------|----------------|--------------|---------------------------|--------|--|--|
|   | 2022             | 2021           | 2022         |                           | 2021   |  |  |
| FFO   | \$<br>11,984     | \$ 10,443      | \$ 21,844    | \$                        | 20,077 |  |  |
| REIT unit and Class B LP distributions declared and settled | 8,538            | 7,298          | 16,662       |                           | 14,596 |  |  |
| Excess of FFO over cash distributions                       | \$<br>3,446      | \$ 3,145       | \$ 5,182     | \$                        | 5,481  |  |  |
| FFO payout ratio  | 71.2%            | 69.9%          | 76.3%        |                           | 72.7%  |  |  |

The table below illustrates the REIT's cash flow capacity, based on Core-FFO, in comparison to its cash distributions:

|   | Three months ended June 30, |    |        |    | Six months ended June 30, |    |        |  |
|---|-----------------------------|----|--------|----|---------------------------|----|--------|--|
|   | 2022                        |    | 2021   |    | 2022                      |    | 2021   |  |
| Core-FFO  | \$<br>12,818                | \$ | 11,226 | \$ | 23,499                    | \$ | 21,632 |  |
| REIT unit and Class B LP distributions declared and settled | 8,538                       |    | 7,298  |    | 16,662                    |    | 14,596 |  |
| Excess of Core-FFO over cash distributions                  | \$<br>4,280                 | \$ | 3,928  | \$ | 6,837                     | \$ | 7,036  |  |
| Core-FFO payout ratio                                       | 66.6%                       |    | 65.0%  |    | 70.9%                     |    | 67.5%  |  |

The table below illustrates the REIT's cash flow capacity, based on AFFO, in comparison to its cash distributions:

|   | Three months | ed June 30, | Six months ended June 30, |    |        |    |        |
|---|--------------|-------------|---------------------------|----|--------|----|--------|
|   | 2022         |             | 2021                      |    | 2022   |    | 2021   |
| AFFO  | \$<br>11,504 | \$          | 10,069                    | \$ | 21,126 | \$ | 19,280 |
| REIT unit and Class B LP distributions declared and settled | 8,538        |             | 7,298                     |    | 16,662 |    | 14,596 |
| Excess of AFFO over cash distributions                      | \$<br>2,966  | \$          | 2,771                     | \$ | 4,464  | \$ | 4,684  |
| AFFO payout ratio   | 74.2%        |             | 72.5%                     |    | 78.9%  |    | 75.7%  |

The FFO, Core-FFO and AFFO payout ratios have decreased for the six months ended June 30, 2022 compared to the same period in 2021 as a result of increased NOI offset by units outstanding and greater interest expense.

### **DISTRIBUTIONS**

The REIT pays monthly distributions to unitholders which are also paid at the same rate to holders of the REIT's Class B LP units. Distributions are paid on or about the 15<sup>th</sup> day of the month following declaration.

The Board of Trustees continually evaluates the distribution policy of the REIT in consideration of various factors. These factors generally include the REIT's available liquidity to fund distributions, the asset allocation alternatives available to the REIT including acquisitions and their impact, the interest rate environment, the REIT's cost of capital and the expected future cash flows to be generated by the REIT in consideration of the REIT's future cash flow needs, which include funding value add redevelopment opportunities, leasing costs and other capital. Based on these factors the Board of Trustees of the REIT may determine a modification of the REIT's distribution to be beneficial to the REIT.

The following table summarizes distributions declared and settled during the three months ended June 30, 2022 and 2021 to unitholders of the REIT and Class B LP unitholders:

|                        | Three mont     | hs ended June | e 30, 2022 | Three months ended June 30, 2021 |            |          |       |  |  |  |  |
|------------------------|----------------|---------------|------------|----------------------------------|------------|----------|-------|--|--|--|--|
|                        |                | Class B       |            |                                  |            | Class B  |       |  |  |  |  |
|                        | Trust units    | LP units      | Total      | Т                                | rust units | LP units | Total |  |  |  |  |
| Distributions declared | \$<br>8,010 \$ | 528           | \$ 8,538   | \$                               | 6,770 \$   | 528 \$   | 7,298 |  |  |  |  |

The following table summarizes distributions declared and settled during the six months ended June 30, 2022 and 2021 to unitholders of the REIT and Class B LP unitholders:

|                        | Six months ended June 30, 2022 |             |    |          |    |        | Six months ended June 30, 2021 |             |          |        |  |  |  |
|------------------------|--------------------------------|-------------|----|----------|----|--------|--------------------------------|-------------|----------|--------|--|--|--|
|                        |                                |             |    | Class B  |    |        |                                |             | Class B  |        |  |  |  |
|                        |                                | Trust units |    | LP units |    | Total  |                                | Trust units | LP units | Total  |  |  |  |
| Distributions declared | \$                             | 15,606      | \$ | 1,056    | \$ | 16,662 | \$                             | 13,540 \$   | 1,056 \$ | 14,596 |  |  |  |

The following table summarizes distributions declared during the three and six months ended June 30, 2022 and 2021 to unitholders of the REIT and Class B LP unitholders compared to cash provided by operations and net income:

|   | Th | ree months | ended June 30, | Six months ended June 30, |    |        |  |
|---|----|------------|----------------|---------------------------|----|--------|--|
|   |    | 2022       | 2021           | 2022                      |    | 2021   |  |
| Cash provided by operations                                 | \$ | 12,770     | \$ 7,612       | \$ 25,766                 | \$ | 16,766 |  |
| Net income  |    | 22,834     | 5,684          | 51,878                    |    | 24,322 |  |
| Distributions declared                                      |    | 8,538      | 7,298          | 16,662                    |    | 14,596 |  |
| Excess cash provided by operations over total distributions | \$ | 4,232      | \$ 314         | \$ 9,104                  | \$ | 2,170  |  |
| Excess (shortfall) of net income over total distributions   | \$ | 14,296     | \$ (1,614)     | \$ 35,216                 | \$ | 9,726  |  |

Distributions made during the three and six months ended June 30, 2022 and 2021 were settled in cash. Cash provided by operations exceeded total distributions for the three and six months ended June 30, 2022 and 2021. Net income exceeded distributions declared for the three and six months ended June 30, 2022 and six months ended June 30, 2022. Distributions declared exceeded net income for the three months ended June 30, 2021 due to non-cash items, notably a loss on the fair value of Class B LP units of \$5.0 million. When distributions are more than cash flow from operating activities, the REIT finances such amounts from cash on hand and/or borrowings on its credit facility which represents a return of capital.

## Taxation of distributions

The REIT qualifies as a "mutual fund trust" under the Income Tax Act (Canada) (the "Tax Act"). For taxable Canadian resident REIT unitholders, the REIT's distributions are treated as follows for tax purposes over the four most recent years:

| Taxation year               | Return of capital | Capital gains | Other income |
|-----------------------------|-------------------|---------------|--------------|
| 2021 per \$ of distribution | 54.1%             | 45.9%         | _            |
| 2020 per \$ of distribution | 43.3%             | 56.7%         | _            |
| 2019 per \$ of distribution | 77.0%             | 23.0%         | _            |
| 2018 per \$ of distribution | 100.0%            | _             | _            |

Of the distributions received by unitholders in 2021, 45.9% were treated as capital gains and 54.1% were treated as return of capital due to the impact of capital gains and depreciation recapture on asset sales. For 2020, 56.7% were treated as capital gains and 43.3% were treated as return of capital. For 2019, 77.0% of the distributions received by unitholders were treated as a return of capital for taxation purposes compared to 100.0% in 2018.

## SEGMENTED INFORMATION

The REIT has NOI from five geographic locations. The following is the REIT's NOI by geographic region for the three months ended June 30, 2022 and 2021:

| Three months ended June 3 |
|---------------------------|
|---------------------------|

|          |              | 2022           |              | 2021           |
|----------|--------------|----------------|--------------|----------------|
|          | NOI          | Percentage (%) | NOI          | Percentage (%) |
| Atlantic | \$<br>7,603  | 28.8%          | \$<br>6,573  | 29.3%          |
| Ontario  | 7,858        | 29.8%          | 9,369        | 41.9%          |
| Western  | 1,054        | 4.0%           | 1,225        | 5.5%           |
| U.S.     | 5,842        | 22.2%          | 5,211        | 23.3%          |
| Ireland  | 4,001        | 15.2%          | _            | -%             |
| Total    | \$<br>26,358 | 100.0%         | \$<br>22,378 | 100.0%         |

|                                      | Thr | ee months | ended June 30, | Six months ended June 30, |    |          |  |
|--------------------------------------|-----|-----------|----------------|---------------------------|----|----------|--|
| Atlantic                             |     | 2022      | 2021           | 2022                      |    | 2021     |  |
| # of properties                      |     | 13        | 14             | 13                        |    | 14       |  |
| Owned GLA (000s of square feet)      |     | 2,602     | 2,662          | 2,602                     |    | 2,662    |  |
| Occupancy rate (%) (period-end)      |     | 76.8%     | 74.4%          | 76.8%                     |    | 74.4%    |  |
| Revenue                              | \$  | 16,373    | \$ 14,061      | \$<br>32,054              | \$ | 29,079   |  |
| Property operating expenses          |     | (9,576)   | (8,164)        | (19,126)                  |    | (17,305) |  |
| Straight-line rent and other changes |     | 806       | 676            | 1,577                     |    | 1,299    |  |
| NOI                                  | \$  | 7,603     | \$ 6,573       | \$<br>14,505              | \$ | 13,073   |  |

NOI for the Atlantic properties increased by \$1.0 million for the three months ended June 30, 2022 compared to the same period in 2021. The increase is a result of additional NOI at the REIT's hotel asset of \$0.8 million and an increase in parking revenue of \$0.2 million compared to the same period in the prior year as a result of eased travel restrictions.

NOI for the Atlantic properties increased by \$1.4 million for the six months ended June 30, 2022 compared to the same period in 2021. The increase is a result of additional NOI at the REIT's hotel asset of \$1.1 million and an increase in parking revenue of \$0.3 million compared to the same period in the prior year as a result of eased travel restrictions.

|                                      | Three months | ended June 30, | Six months e | nded June 30, |
|--------------------------------------|--------------|----------------|--------------|---------------|
| Ontario                              | 2022         | 2021           | 2022         | 2021          |
| # of properties                      | 11           | 12             | 11           | 12            |
| Owned GLA (000s of square feet)      | 2,672        | 2,762          | 2,672        | 2,762         |
| Occupancy rate (%) (period-end)      | 84.7%        | 89.7%          | 84.7%        | 89.7%         |
| Revenue                              | \$ 14,784    | \$ 15,525      | \$ 30,220    | \$ 31,141     |
| Property operating expenses          | (7,627)      | (6,972)        | (15,084)     | (14,898)      |
| Straight-line rent and other changes | 701          | 816            | 1,398        | 1,428         |
| NOI                                  | \$ 7,858     | \$ 9,369       | \$ 16,534    | \$ 17,671     |

NOI in Ontario decreased by \$1.5 million for the three months ended June 30, 2022 compared to the same period in 2021 and by \$1.1 million for the six months ended June 30, 2022 compared to the same period in 2021. The decrease is largely a result of termination income of \$1.0 million received in 2021, certain vacancies at two of the REIT's Ontario properties and the disposition of 1 Eva Road in Toronto, ON.

|                                      | <br>Three months | ended June 30, | Six months ended June 30, |    |         |  |
|--------------------------------------|------------------|----------------|---------------------------|----|---------|--|
| Western                              | 2022             | 2021           | 2022                      |    | 2021    |  |
| # of properties                      | 6                | 6              | 6                         |    | 6       |  |
| Owned GLA (000s of square feet)      | 463              | 463            | 463                       |    | 463     |  |
| Occupancy rate (%) (period-end)      | 88.8%            | 89.8%          | 88.8%                     |    | 89.8%   |  |
| Revenue                              | \$<br>2,261      | \$ 2,402       | \$ 4,727                  | \$ | 4,704   |  |
| Property operating expenses          | (1,229)          | (1,199)        | (2,534)                   |    | (2,498) |  |
| Straight-line rent and other changes | 22               | 22             | 47                        |    | 44      |  |
| NOI                                  | \$<br>1,054      | \$ 1,225       | \$ 2,240                  | \$ | 2,250   |  |
| NOI from Data Centre                 | 1,605            | 1,605          | 3,210                     |    | 3,211   |  |
| NOI including Data Centre            | \$<br>2,659      | \$ 2,830       | \$ 5,450                  | \$ | 5,461   |  |

Including income from the Data Centre, NOI for the Western properties was \$2.7 million for the three months ended June 30, 2022, which is an decrease from \$2.8 million in the comparable period. The decrease is primarily a result of decreased recoveries at two of the REIT's properties. The Data Centre is accounted for as a finance lease and corresponding interest income is recorded below NOI and principal repayments reduce the balance of the lease receivable. NOI for the six months ended June 30, 2022 was \$5.5 million, which was consistent with the comparable period.

|   | T  | hree months | ended June 30, | Six months ended June 30, |           |  |  |
|---|----|-------------|----------------|---------------------------|-----------|--|--|
| United States                                 |    | 2022        | 2021           | 2022                      | 2021      |  |  |
| # of properties                               |    | 2           | 2              | 2                         | 2         |  |  |
| Owned GLA (000s of square feet)               |    | 1,027       | 1,026          | 1,027                     | 1,026     |  |  |
| Occupancy rate (%) (period-end)               |    | 87.2%       | 88%            | 87.2%                     | 88%       |  |  |
| Revenue                                       | \$ | 11,327      | \$ 9,571       | \$ 21,439                 | \$ 19,796 |  |  |
| Property operating expenses                   |    | (3,153)     | (2,493)        | (18,072)                  | (15,132)  |  |  |
| IFRIC 21 property tax adjustment <sup>1</sup> |    | (2,931)     | (2,567)        | 5,938                     | 4,752     |  |  |
| Straight-line rent and other changes          |    | 599         | 700            | 1,159                     | 1,313     |  |  |
| NOI   | \$ | 5,842       | \$ 5,211       | \$ 10,464                 | \$ 10,729 |  |  |

<sup>1</sup>In accordance with IFRIC 21, the REIT recognizes property tax liability and expense on its existing U.S. properties as at January 1 of each year, rather than progressively, i.e. ratably throughout the year. The recognition of property taxes as a result of IFRIC 21 has no impact on NOI, FFO or AFFO.

NOI for the three months ended June 30, 2022 was \$5.8 million, a \$0.6 million increase compared to the same period in 2021. This is largely a result of \$0.8 million in termination income received during the three months ended June 30, 2022.

NOI for the six months ended June 30, 2022 was \$10.5 million, a \$0.3 million decrease compared to the same period in 2021. This is largely a result of rent abatements provided as incentives for new lease deals at the REIT's U.S. assets. This was offset by \$0.8 million in termination income received in 2022.

|                                      | <br>Three months | ended June 30, | Six months ended June 30, |      |  |  |
|--------------------------------------|------------------|----------------|---------------------------|------|--|--|
| Ireland                              | 2022             | 2021           | 2022                      | 2021 |  |  |
| # of properties                      | 23               | _              | 23                        | _    |  |  |
| Owned GLA (000s of square feet)      | 962              | _              | 962                       | _    |  |  |
| Occupancy rate (%) (period-end)      | 92.8%            | -%             | 92.8%                     | -%   |  |  |
| Revenue                              | \$<br>4,576      | \$ —           | \$ 8,483                  | \$ — |  |  |
| Property operating expenses          | (652)            | _              | (2,286)                   | _    |  |  |
| Straight-line rent and other changes | 77               | _              | 109                       | _    |  |  |
| NOI                                  | \$<br>4,001      | \$ -           | \$ 6,306                  | \$ - |  |  |

NOI for the three months ended June 30, 2022 was \$4.0 million and NOI for the six months ended June 30, 2022 was \$6.3 million. The Irish portfolio's property under development was completed and occupied in the second quarter which was additive to revenue.

#### REVENUE

Revenue from properties includes rent from tenants under lease agreements, straight-line rental income, percentage rents, property taxes and operating cost recoveries, parking revenue and other incidental income. The following is a summary of the components of revenue:

|   | <br>Three months | ende | ed June 30, | Six months ended June 30, |         |    |         |
|---|------------------|------|-------------|---------------------------|---------|----|---------|
|   | 2022             |      | 2021        |                           | 2022    |    | 2021    |
| Property base rent <sup>1</sup>             | \$<br>26,912     | \$   | 22,387      | \$                        | 51,303  | \$ | 44,299  |
| Operating cost recoveries                   | 13,728           |      | 13,128      |                           | 29,757  |    | 28,207  |
| Tax recoveries                              | 8,195            |      | 7,718       |                           | 16,373  |    | 15,468  |
| Hotel                                       | 2,691            |      | 540         |                           | 3,780   |    | 830     |
| Straight-line adjustments and other changes | (2,205)          |      | (2,214)     |                           | (4,290) |    | (4,084) |
| Total                                       | \$<br>49,321     | \$   | 41,559      | \$                        | 96,923  | \$ | 84,720  |

<sup>1</sup>Includes parking revenue earned at properties.

For the three months ended June 30, 2022, revenue from properties was \$49.3 million which is higher than \$41.6 million for the same period in 2021 and for the six months ended June 30, 2022, revenue from properties was \$96.9 million which is higher than \$84.7 million for the same period in 2021. The increase is a result of the acquisition of Yew Grove and increased hotel revenue.

## PROPERTY OPERATING RECOVERIES AND EXPENSES

Property operating expenses consist of property taxes, property management fees and other expenses such as common area costs, utilities and insurance. The majority of the REIT's property operating expenses are recoverable from tenants in accordance with the terms of the tenants' lease agreements. Operating cost recoveries are included in revenue from properties and amounted to \$13.7 million for the three months ended June 30, 2022 compared to \$13.1 million for the same period in 2021. Property tax recoveries were \$8.2 million for the three months ended June 30, 2022 which is higher than \$7.7 million for the same period in 2021.

For the six months ended June 30, 2022, operating costs recoveries amounted to \$29.8 million compared to \$28.2 million for the same period in 2021. Property tax recoveries increased to \$16.4 million for the six months ended June 30, 2022 from \$15.5 million for the same period in 2021. This was a result of lower operating expenses in 2021 due to lower building utilization during the COVID-19 pandemic and higher average occupancy in 2022 compared to the same period in the prior year.

## GENERAL AND ADMINISTRATIVE EXPENSES

General and administrative expenses are primarily comprised of asset management fees, professional fees, trustee fees and other amounts. For the three and six months ended June 30, 2022 compared with the same periods in 2021, general and administrative expenses increased \$0.2 million and \$0.5 million, respectively. This was a result of additional asset management fees charged on a higher book value of the REIT's assets and expenses specific to the acquisition of Yew Grove.

## INTEREST AND FINANCE COSTS

Interest and finance costs are comprised of the following:

|  | Three months | ende | ed June 30, | Six months ended June 30, |        |    |        |
|--|--------------|------|-------------|---------------------------|--------|----|--------|
|  | 2022         |      | 2021        |                           | 2022   |    | 2021   |
| Mortgage interest                                    | \$<br>6,768  | \$   | 6,374       | \$                        | 13,040 | \$ | 12,720 |
| Interest on other debt                               | 3,174        |      | 3,307       |                           | 6,489  |    | 6,586  |
| Amortization of financing costs                      | 1,255        |      | 787         |                           | 2,470  |    | 1,565  |
| Amortization of debt mark-to-market adjustments      | 41           |      | (39)        |                           | 81     |    | (79)   |
| Subscription receipts equivalent amount <sup>1</sup> | _            |      | _           |                           | 373    |    | _      |
| Interest on convertible debentures                   | 1,467        |      | 385         |                           | 2,973  |    | 749    |
| Total  | \$<br>12,705 | \$   | 10,814      | \$                        | 25,426 | \$ | 21,541 |

<sup>1</sup>On February 7, 2022 each subscription receipt issued by the REIT on November 19, 2021 was exchanged for one unit and a cash distribution equivalent payment of \$0.0666 (being equal to the aggregate amount of distributions paid by the REIT per unit for which record dates occurred between December 15, 2021 and January 17, 2022). The cash distribution equivalent payment of \$0.4 million has been recorded in interest and finance costs.

For the three months ended June 30, 2022, interest and finance costs were \$12.7 million, which increased by \$1.9 million when compared to the same period in 2021. The increase is primarily from the interest on convertible debentures issued in November 2021, and additional term loan interest and amortization of financing costs as a result of the Yew Grove acquisition.

# FINANCE INCOME ON FINANCE LEASE RECEIVABLE

The REIT has a 15 year lease with Bell MTS Data Centres GP for the Data Centre. The terms of the lease at inception met the requirements for classification as a finance lease because the minimum lease payments amounted to at least substantially all of the fair value of the leased asset. As a result of this classification, a portion of the lease payments earned on the property is recorded as interest income on the finance lease. Interest income recognized on the finance lease for the six months ended June 30, 2022 was \$0.8 million, which is comparable to interest income recognized for the same period in 2021.

The REIT makes an adjustment to recognize the contribution made by the Data Centre to its Core-FFO and AFFO to account for the difference between accounting under IFRS and the lease contributions on a cash basis. On a cash basis the Data Centre currently contributes approximately \$6.4 million annually from lease payments.

## CHANGE IN FAIR VALUE OF PROPERTIES

The change in fair value of properties for the six months ended June 30, 2022 was \$3.8 million greater than the gain recognized in the comparative period in 2021. A large portion of the change in fair value of properties relates to property valuation increases across the entire portfolio.

## CHANGE IN FAIR VALUE OF FINANCIAL INSTRUMENTS

The change in fair value of financial instruments represents the change in the fair value of the REIT's interest rate swaps, foreign exchange forwards, deferred unit liabilities on deferred units issued to Trustees and Officers of the REIT and a performance payment receivable to the REIT based on the financial performance of certain properties. The fair value of financial instruments increased \$10.9 million for the three months ended June 30, 2022 and increased \$19.0 million for the six months ended June 30, 2022 when compared to the same periods in 2021. The increase was primarily due to higher forward interest rates which impact the REIT's pay-fixed receive-float interest rate swaps. This was offset by a decrease in fair value of the performance payment, fair value loss on the conversion of subscription receipts, and a loss on foreign exchange forwards.

## **INCOME TAXES**

The REIT is a mutual fund trust and real estate investment trust pursuant to the Tax Act. Under the Tax Act, so long as the REIT meets prescribed conditions relating to the nature of its assets and revenue (the "REIT Conditions"), the REIT is not liable to pay Canadian income taxes provided that its taxable income is fully distributed to unitholders during the period. Management intends to operate the REIT in a manner that enables the REIT to continue to meet the REIT Conditions and to distribute all of its taxable income to unitholders. The REIT has reviewed the SIFT Rules and has assessed their application to the REIT's assets and revenues. While there are uncertainties in the interpretation and application of the SIFT Rules, the REIT believes that it has met the REIT Conditions for the six months ended June 30, 2022, and accordingly is not subject to current income taxes in Canada. Accordingly, no provision for current income taxes is required, except for amounts incurred by the U.S. subsidiary.

The REIT's U.S. and Irish subsidiaries are subject to income tax on taxable income from U.S. and Irish operations respectively. The REIT recognizes deferred tax assets and liabilities at prevailing tax rates when such differences are expected to settle. Based on tax laws enacted at the reporting date, the U.S. subsidiary is subject to a combined federal and state rate of 28.51%, and the Irish subsidiaries are subject to a tax rate of 25.00% on rental income, 33.00% on capital gain.

# QUARTERLY INFORMATION

The following is a summary of financial and operational information for the REIT for the eight most recently completed quarters:

|   | Q2 2022      | Q1 2022      | Q4 2021             | Q3 2021     | Q2 2021     | Q1 2021          | Q4 2020        | Q3 2020     |
|---|--------------|--------------|---------------------|-------------|-------------|------------------|----------------|-------------|
| Revenue                                     | \$ 49,321    | \$ 47,602    | \$ 44,294           | \$ 43,636   | \$ 41,559   | \$ 43,161        | \$ 43,436      | \$ 45,852   |
| Operating costs                             | (22,237)     | (34,865)     | (23,502)            | (20,771)    | (18,828)    | (31,005)         | (21,450)       | (21,016)    |
| IFRIC 21 property tax adjustment            | (2,931)      | 8,869        | (2,384)             | (2,368)     | (2,567)     | 7,319            | (2,339)        | (2,254)     |
| Straight-line rent and other                | 2,205        | 2,085        | 1,890               | 2,515       | 2,214       | 1,870            | 1,471          | 1,458       |
| Net operating income                        | \$ 26,358    | \$ 23,691    | \$ 20,298           | \$ 23,012   | \$ 22,378   | \$ 21,345        | \$ 21,118      | \$ 24,040   |
| Net income                                  | \$ 22,834    | \$ 29,044    | \$ 13,661           | \$ 8,657    | \$ 5,684    | \$ 18,638        | \$ 6,644       | \$ 16,221   |
| Weighted average diluted units <sup>1</sup> | 85,640       | 80,386       | 73,201              | 73,283      | 73,279      | 73,266           | 73,246         | 73,227      |
| Net income and comprehensive                |              |              |                     |             |             |                  |                |             |
| income per unit                             | \$ 0.27      | \$ 0.36      | \$ 0.19             | \$ 0.12     | \$ 0.08     | \$ 0.25          | \$ 0.09        | \$ 0.22     |
| ·   |              |              |                     |             |             |                  |                |             |
| Distributions <sup>2</sup>                  | \$ 8,538     | \$ 8,124     | \$ 7,298            | \$ 7,298    | \$ 7,298    | \$ 7,298         | \$ 7,298       | \$ 7,298    |
| Distributions per unit                      | \$ 0.10      | \$ 0.10      | \$ 0.10             | \$ 0.10     | \$ 0.10     | \$ 0.10          | \$ 0.10        | \$ 0.10     |
|   |              |              |                     |             |             |                  |                |             |
| FFO <sup>3</sup>                            | \$ 11,984    | \$ 9,860     | \$ 8,293            | \$ 11,092   | \$ 10,443   | \$ 9,634         | \$ 8,625       | \$ 13,066   |
| FFO per unit - diluted <sup>3</sup>         | \$ 0.14      | \$ 0.12      | \$ 0.11             | \$ 0.15     | \$ 0.14     | \$ 0.13          | \$ 0.12        | \$ 0.18     |
| FFO payout ratio <sup>3</sup>               | 71.2%        | 82.4%        | 88.0%               | 65.8%       | 69.9%       | 75.8%            | 84.6%          | 55.9%       |
| Core-FFO <sup>3</sup>                       | Ć 10.010     | Ć 10.001     | Ć 0.101             | Ć 11.000    | Ć 11.00C    | <b>6</b> 10 / 00 | <b>^</b> 0.207 | Ó 10.010    |
|   | \$ 12,818    | \$ 10,681    | \$ 9,101<br>\$ 0.12 | \$ 11,888   | \$ 11,226   | \$ 10,406        | \$ 9,384       | \$ 13,813   |
| Core-FFO per unit - diluted <sup>3</sup>    | \$ 0.15      | \$ 0.13      |                     | \$ 0.16     | \$ 0.15     | \$ 0.14          | \$ 0.13        | \$ 0.19     |
| Core-FFO payout ratio <sup>3</sup>          | 66.6%        | 76.1%        | 80.2%               | 61.4%       | 65.0%       | 70.1%            | 77.8%          | 52.8%       |
| AFFO <sup>3</sup>                           | \$ 11,504    | \$ 9,622     | \$ 8,027            | \$ 11,041   | \$ 10,069   | \$ 9,211         | \$ 8,439       | \$ 11,777   |
| AFFO per unit - diluted <sup>3</sup>        | \$ 0.13      | \$ 0.12      | \$ 0.11             | \$ 0.15     | \$ 0.14     | \$ 0.13          | \$ 0.12        | \$ 0.16     |
| AFFO payout ratio <sup>3</sup>              | 74.2%        | 84.4%        | 90.9%               | 66.1%       | 72.5%       | 79.2%            | 86.5%          | 62.0%       |
| . ,   |              |              |                     |             |             |                  |                |             |
| Properties                                  | \$1,870,287  | \$1,856,846  | \$1,591,958         | \$1,617,844 | \$1,601,135 | \$1,595,777      | \$1,593,945    | \$1,609,242 |
| Total assets                                | \$1,989,219  | \$1,972,562  | \$1,808,907         | \$1,692,896 | \$1,680,405 | \$1,674,255      | \$1,679,207    | \$1,694,187 |
| Debt  | \$ 1,171,615 | \$ 1,177,149 | \$1,045,542         | \$ 986,059  | \$ 976,239  | \$ 968,399       | \$ 972,604     | \$ 979,004  |
|   |              |              |                     |             |             |                  |                |             |
| IFRS net asset value ("NAV")                | \$ 746,247   | \$ 732,909   | \$ 651,958          | \$ 647,020  | \$ 642,797  | \$ 639,464       | \$ 627,504     | \$ 629,904  |
| Diluted units outstanding '                 | 85,656       | 85,638       | 73,214              | 73,200      | 73,291      | 73,277           | 73,263         | 73,244      |
| IFRS NAV per unit                           | \$ 8.71      | \$ 8.56      | \$ 8.90             | \$ 8.84     | \$ 8.77     | \$ 8.73          | \$ 8.57        | \$ 8.60     |
| LTV ratio <sup>3</sup>                      | 59.0%        | 60.1%        | 59.7%               | 58.3%       | 58.2%       | 58.0%            | 58.0%          | 57.8%       |
| Net debt to adjusted EBITDA <sup>3</sup>    | 13.1x        | 13.7x        | 12.6x               | 11.8x       | 11.6x       | 11.3x            | 11.1x          | 10.8x       |
| Interest coverage ratio 3                   | 2.1x         | 2.0x         | 2.0x                | 2.1x        | 2.1x        | 2.1x             | 2.2x           | 2.3x        |
| Debt service coverage ratio <sup>3</sup>    | 1.6x         | 1.6x         | 1.5x                | 1.6x        | 1.6x        | 1.7x             | 1.7x           | 1.8x        |
| Best service coverage ratio                 | 1.07         | 1.07         | 1.07                | 1.07        | 1.0%        | 1.77             | 1.77           | 1.07        |
| Leasing activity (square feet)              | 238,429      | 129,535      | 155,462             | 166,520     | 347,574     | 102,742          | 137,047        | 142,881     |
| Leasing activity as a % of portfolio        | 3.1%         | 1.7%         | 2.3%                | 2.4%        | 5.0%        | 1.5%             | 2.0%           | 2.1%        |
| Weighted average lease term (years)         | 5.6          | 5.6          | 5.2                 | 5.3         | 5.4         | 5.3              | 5.4            | 5.5         |
|   |              |              |                     |             |             |                  |                |             |
| Number of properties                        | 55           | 55           | 32                  | 34          | 34          | 34               | 34             | 36          |
| Office GLA                                  | 7,446,981    | 7,405,565    | 6,692,776           | 6,853,184   | 6,849,082   | 6,845,148        | 6,846,248      | 6,836,593   |
| Total GLA                                   | 7,725,572    | 7,684,156    | 6,756,215           | 6,916,623   | 6,912,521   | 6,908,587        | 6,909,687      | 6,951,427   |
| Occupancy - excluding redevelopment         | 83.6%        | 84.7%        | 83.8%               | 83.3%       | 83.6%       | 83.5%            | 84.2%          | 86.0%       |
| Occupancy                                   | 83.6%        | 84.7%        | 83.8%               | 83.3%       | 83.6%       | 83.5%            | 84.2%          | 85.4%       |

<sup>1</sup>Includes REIT units, the conversion of the Class B LP units and deferred units and is shown in thousands at the end of the respective periods. Weighted average diluted units is the weighted average number of diluted units outstanding during the respective quarter and diluted units outstanding is the diluted units outstanding at the end of the quarter.

<sup>&</sup>lt;sup>2</sup>Includes distributions made to both unitholders of the REIT and Class B LP unitholders.

<sup>&</sup>lt;sup>3</sup>The calculation of these non-IFRS financial measures and a reconciliation to relevant IFRS measures are included in Part III and IV.

#### **PART IV - FINANCIAL CONDITION**

## LIQUIDITY AND CAPITAL RESOURCES

The REIT endeavors to maintain appropriate levels of financial liquidity to meet its business objectives and commitments. Primarily, the REIT utilizes revolving credit facilities to provide this financial liquidity, in addition to cash on hand. The revolving credit facilities can be drawn or repaid at short notice, which reduces the need to hold cash and deposits, while also minimizing borrowing rates.

The principal liquidity needs of the REIT arise from working capital requirements, distributions to unitholders, planned funding of maintenance capital expenditures, leasing costs and future property acquisitions. Cash flows from operating the REIT's property portfolio, available funding under the REIT's credit facilities and cash on hand represent the primary sources of liquidity. Cash flows from operations are dependent upon rental occupancy levels, rental rates, the collection of rents, recoveries of operating costs and the level of operating costs.

The REIT's available liquidity is as follows:

|                              | June 30, 2022 | December 31, 2021 |
|------------------------------|---------------|-------------------|
| Cash                         | \$<br>22,877  | \$<br>9,909       |
| Undrawn revolving facilities | 14,960        | 57,879            |
| Liquidity                    | \$<br>37,837  | \$<br>67,788      |

#### **DEBT STRATEGY**

The REIT's obligations with respect to debt repayments and funding requirements for future investment property acquisitions will be primarily funded from cash retained after distributions, refinancing the REIT's maturing debt, financing unencumbered properties or future issuances of trust units.

The REIT's overall borrowing objective is to obtain secured financing, with terms to maturity that are appropriate in regards to the lease maturity profiles of the underlying properties and which allows the REIT to stagger debt maturities that reduce its exposure to interest rate fluctuations and re-financing risk in any particular period. The REIT also endeavors to have an appropriate amount of fixed rate debt and to extend loan terms when borrowing conditions are favourable, which is actively monitored by management.

The REIT has multiple sources of financing and borrowing capacity available from its credit facility which provides shorter term flexibility to support the REIT's multiple growth-oriented initiatives. Further, in instances where management believes that there are meaningful value creation opportunities, the REIT will generally seek to utilize short-term floating rate financing, to allow for maximum debt proceeds when subsequently utilizing term or mortgage debt upon full execution of management's asset strategy. Additionally, where management has identified properties for potential sale, the REIT will seek to utilize short-term floating rate financing to prevent value erosion on sale from requiring a purchaser to assume potentially above market low leverage debt. While the REIT's credit facilities represent one element of our funding strategy, this can be coupled with access to financing alternatives from multiple financial institutions at competitive rates, which the REIT has consistently done through proactive and early discussions with lenders on new and maturing debt. In addition, the REIT's development pipeline and associated construction activities are funded by dedicated construction facilities provided by various banking syndicates at attractive rates for appropriate terms for each respective project.

The REIT's revolving credit facility, construction facility and some mortgages are subject to financial and other covenants, including customary maximum leverage ratios, interest service coverage ratios, minimum debt service coverage ratios, minimum unitholders' equity, among others, which may impact the available capacity based on the financial results of the REIT. The REIT is in compliance with these covenants.

## Convertible Debentures

On November 19, 2021, the REIT issued \$84.2 million of 5.50% extendible convertible unsecured subordinated debentures of the REIT ("2021 Convertible Debentures"). The debentures became convertible unsecured debentures upon the completion of the Yew Grove acquisition as below:

The 2021 convertible debentures will be convertible into freely tradable units at the option of the holder at any time prior to the close of business on the earliest of: (i) the last business day before the Final Maturity Date; or (ii) if called for redemption, the business day immediately preceding the date specified by the REIT for redemption of the debentures, at a conversion price of \$6.50 per unit (the "Conversion Price"). Convertible debenture holders converting their debentures will, in addition to the applicable number of units to be received on conversion, receive accrued and unpaid interest, if any, for the period from the last interest payment date on their convertible debentures to and including the last record date set by the REIT occurring prior to the date of conversion for determining the unitholders entitled to receive a distribution on the units. The convertible debentures may not be redeemed by the REIT prior to December 31, 2024, and none of the convertible debentures had been redeemed as at June 30, 2022.

On and from December 31, 2024, and prior to December 31, 2025, the 2021 convertible debentures may be redeemed by the REIT, in whole at any time, or in part from time to time, at a price equal to the principal amount thereof plus accrued and unpaid interest on not more than 60 days' and not less than 30 days' prior written notice provided that the volume weighted-average trading price of the units on the TSX for the 20 consecutive trading days ending five trading days preceding the date on which notice of redemption is given is not less than 125% of the Conversion Price. On and from December 31, 2025, and prior to December 31, 2026, the convertible debentures may be redeemed by the REIT, in whole at any time or in part from time to time, at a price equal to the principal amount thereof plus accrued and unpaid interest on not more than 60 days' and not less than 30 days' prior written notice.

On January 26, 2018, the REIT issued \$28.8 million of 5.25% convertible unsecured subordinated debentures of the REIT. The 2018 convertible debentures are convertible into freely tradeable units at the option of the holder at any time prior to the close of business on the earliest of; (i) the last business day before February 28, 2023; or (ii) if called for redemption, the business day immediately preceding the date specified by the REIT for redemption of the debentures, at a conversion price of \$10.53 per unit. Convertible debenture holders converting their debentures will, in addition to the applicable number of units to be received on conversion, receive accrued and unpaid interest, if any, for the period from the last interest payment date on their convertible debentures to and including the last record date set by the REIT occurring prior to the date of conversion for determining the unitholders entitled to receive a distribution on the units.

On and from February 28, 2021, and prior to February 28, 2022, the 2018 convertible debentures could have been redeemed by the REIT, in whole at any time, or in part from time to time, at a price equal to the principal amount thereof plus accrued and unpaid interest on not more than 60 days' and not less than 30 days' prior written notice, provided that the volume weighted-average trading price of the units on the TSX for the 20 consecutive trading days ending five trading days preceding the date on which notice of redemption is given is not less than 125% of the Conversion Price. On and from February 28, 2022, and prior to February 28, 2023, the convertible debentures may be redeemed by the REIT, in whole at any time or in part from time to time, at a price equal to the principal amount thereof plus accrued and unpaid interest on not more than 60 days' and not less than 30 days' prior written notice. During the six months ended June 30, 2022, the REIT did not redeem any of the convertible debentures.

#### Maturity profile

The REIT's 2022 debt maturities relate to two office properties that are well tenanted with long-weighted average lease terms and the REIT expects normal course renewals. The following is a summary of future principal repayments and maturities at June 30, 2022:

| Remainder of 2022 | \$ 166,537   |
|-------------------|--------------|
| 2023              | 551,083      |
| 2024              | 6,755        |
| 2025              | 172,252      |
| 2026              | 87,237       |
| Thereafter        | 202,020      |
| Total             | \$ 1,185,884 |

## Debt profile

Debt held by the REIT at June 30, 2022 is as follows:

|                          | Maturity      | Coupon          | Properties<br>provided<br>as<br>security | Fair value of security | Maximum<br>available | Principal   | Letters of credit | Available<br>to be<br>drawn <sup>1</sup> |
|--------------------------|---------------|-----------------|--|------------------------|----------------------|-------------|-------------------|--|
| Mortgages 234            | Various       | Various         | 17                                       | \$ 1,038,009           | \$ 641,841           | \$ 641,841  | \$ -              | \$ -                                     |
| Revolving facilities 456 | Oct. 14, 2023 | Various         | 15                                       | 576,345                | 320,680              | 304,820     | 900               | 14,960                                   |
| Term loan <sup>47</sup>  | Apr. 5, 2027  | Euribor+265 bps | 23                                       | 255,333                | 126,273              | 126,273     | _                 | _  |
| Convertible debentures 8 | Various       | Various         | _  | _                      | 112,950              | 112,950     | _                 | _  |
| Total                    |               |                 | 55                                       | \$1,869,687            | \$1,201,744          | \$1,185,884 | \$ 900            | \$ 14,960                                |

<sup>&</sup>lt;sup>1</sup>Debt is only available to be drawn subject to certain covenants and other requirements.

<sup>&</sup>lt;sup>2</sup>The weighted average remaining term to maturity of mortgages is 2.0 years with maturities ranging from 0.3 to 8.3 years and the weighted average interest rate of mortgages is 3.81% with coupons ranging from 2.53% to 5.05%.

<sup>&</sup>lt;sup>3</sup>Security includes the Data Centre, which is accounted for as a finance lease receivable and not included in the REIT's investment properties. The fair value of security includes the carrying value of the finance lease receivable.

<sup>&</sup>lt;sup>4</sup>Certain amounts have been translated from U.S. dollars and Euros to Canadian dollars using the prevailing exchange rates on June 30, 2022.

<sup>&</sup>lt;sup>5</sup>Stand-by fees incurred on the unused portion of the revolving operating facility are 50.63 bps, charged and paid quarterly.

<sup>&</sup>lt;sup>6</sup>Principal balance includes \$242,000 and U.S. \$48,800 of revolving facilities. The remaining term to maturity of revolving facilities is 1.3 years and the weighted average interest rate is 4.36%.

<sup>&</sup>lt;sup>7</sup>The term loan facility is secured by 23 properties in Ireland.

<sup>&</sup>lt;sup>8</sup>Principal balance includes \$28,750 and \$84,200 of convertible unsecured subordinated debentures of the REIT. The maturity dates of the convertible debentures are February 28, 2023 and December 31, 2026, respectively with coupons ranging of 5.25% and 5.50%.

The carrying value of debt held by the REIT at June 30, 2022 is as follows:

|                                     | Principal       | í  | Mark-to-<br>market<br>("MTM")<br>adjustments<br>and costs | an | cumulated<br>nortization<br>of MTM<br>justments,<br>costs and<br>other | Carrying<br>amount | Current       | Ν  | lon-current |
|-------------------------------------|-----------------|----|---|----|--|--------------------|---------------|----|-------------|
| Mortgages                           | \$<br>641,841   | \$ | (4,215)   | \$ | 2,013  | \$<br>639,639      | \$<br>329,734 | \$ | 309,905     |
| Revolving facilities                | 304,820         |    | (4,860)   |    | 3,410  | 303,370            | _             |    | 303,370     |
| Term loan                           | 126,273         |    | (4,448)   |    | 203  | 122,028            | _             |    | 122,028     |
| Convertible debentures <sup>1</sup> | 112,950         |    | (7,771)   |    | 1,399  | 106,578            | _             |    | 106,578     |
| Total                               | \$<br>1,185,884 | \$ | (21,294)  | \$ | 7,025  | \$<br>1,171,615    | \$<br>329,734 | \$ | 841,881     |

<sup>1</sup>Represents the debt component of the convertible debentures. The embedded derivative features, which are the holder conversion option and the issuer redemption option, originally recorded in the aggregate amount of \$2.9 million, are accounted for separately. These embedded derivative features are included within derivatives on the REIT's consolidated statements of financial position.

## INDEBTEDNESS RATIO

The indebtedness ratio is a non-IFRS measure calculated by the REIT. In accordance with the REIT's Declaration of Trust, the REIT's indebtedness may not exceed 65% of gross book value, which is defined by the Declaration of Trust as total assets less restricted cash. The REIT's indebtedness ratio at June 30, 2022 was 59.0% (December 31, 2021 - 59.7%). Subject to market conditions and the growth of the REIT, management's medium term target is to maintain total indebtedness at approximately 55%. The success of this strategy is dependent upon debt market conditions at borrowing, as well as the characteristics of the underlying assets being financed. If this strategy is unsuccessful, debt principal repayments may need to be funded by operating cash flows, additional draws under the REIT's revolving credit and operating facilities, financing of unencumbered income-producing properties or by issuances of equity or debt securities. Additional investment and operating guidelines are provided for by the Declaration of Trust. The REIT is in compliance with these guidelines.

The REIT's indebtedness level is calculated as follows:

|  | June 30, 2022   | С  | December 31, 2021 |
|--|-----------------|----|-------------------|
| Total assets                               | \$<br>1,989,219 | \$ | 1,808,907         |
| Less: Subscription receipt funds in escrow | _               |    | (53,912)          |
| Less: Restricted cash                      | (4,737)         |    | (2,623)           |
| Gross book value                           | 1,984,482       |    | 1,752,372         |
| Debt                                       | \$<br>1,171,615 | \$ | 1,045,542         |
| Leverage ratio                             | 59.0%           |    | 59.7%             |

## ADJUSTED EBITDA

Adjusted EBITDA is a non-IFRS measure and is used by the REIT to monitor the REIT's ability to satisfy and service its debt as well as monitor requirements imposed by the REIT's lenders. Specifically, adjusted EBITDA is used to monitor the REIT's interest coverage ratio and debt service ratio, which the REIT uses to measure its debt profile, assess its ability to satisfy its obligations, and service its debt. Management views adjusted EBITDA as a proxy for operating cash flow prior to interest costs. Adjusted EBITDA represents earnings before interest, income taxes, depreciation, fair value gains (losses) from both financial instruments and investment properties, while also excluding non-recurring items such as transaction costs from dispositions, acquisitions or other events.

| Twolvo | months | andad | lune 30 |
|--------|--------|-------|---------|
|        |        |       |         |

|   | 2022      | 2021      |
|---|-----------|-----------|
| Net income                                    | \$ 74,196 | \$ 47,187 |
| Straight line rent and other changes          | 8,695     | 7,013     |
| Interest income                               | (447)     | (522)     |
| Interest and finance costs                    | 47,974    | 43,755    |
| Change in fair value of properties            | (12,519)  | (7,297)   |
| IFRIC 21 property tax adjustment <sup>1</sup> | 1,186     | 159       |
| Change in fair value of financial instruments | (37,793)  | (19,595)  |
| Distributions to Class B shareholders         | 2,112     | 2,112     |
| Transaction costs                             | 657       | 414       |
| Depreciation of hotel asset                   | 995       | 1,042     |
| Change in fair value of Class B LP units      | (3,646)   | 8,879     |
| Deferred income tax expense                   | 5,915     | 954       |
| Current income tax expense                    | 692       | _         |
| Adjusted EBITDA                               | \$ 88,017 | \$ 84,101 |

<sup>1</sup>In accordance with IFRIC 21, the REIT recognizes property tax liability and expense on its existing U.S. properties as at January 1 of each year, rather than progressively, i.e. ratably throughout the year. The recognition of property taxes as a result of IFRIC 21 has no impact on NOI, FFO, Core-FFO or AFFO.

The following is a calculation of adjusted EBITDA:

## Twelve months ended June 30,

|   | 2022             | 2021     |
|---|------------------|----------|
| Rental revenue                                | \$<br>184,853 \$ | 174,008  |
| Property operating expenses                   | (101,375)        | (92,299) |
| IFRIC 21 property tax adjustment <sup>1</sup> | 1,186            | 159      |
| Finance income on finance lease receivable    | 3,161            | 3,360    |
| Straight-line rent and other changes          | 8,695            | 7,013    |
| General and administrative                    | (8,503)          | (8,140)  |
| Adjusted EBITDA                               | \$<br>88,017 \$  | 84,101   |

<sup>1</sup>In accordance with IFRIC 21, the REIT recognizes property tax liability and expense on its existing U.S. properties as at January 1 of each year, rather than progressively, i.e. ratably throughout the year. The recognition of property taxes as a result of IFRIC 21 has no impact on NOI, FFO, Core-FFO or AFFO.

## INTEREST COVERAGE

In addition to the REIT's level of indebtedness calculated in accordance with the REIT's Declaration of Trust, management also monitors certain financial measures, which include the (i) net debt to adjusted EBITDA leverage ratio, (ii) interest coverage ratio, and (iii) the debt service coverage ratio. All of these measures are non-IFRS measures.

## Net debt to adjusted EBITDA leverage ratio

The net debt to adjusted EBITDA ratio is used to calculate the financial leverage of the REIT, specifically, its ability to meet financial obligations and to provide a measure of its balance sheet strength. The REIT calculates debt to adjusted EBITDA by dividing the aggregate amount of debt outstanding, less cash on hand, by the trailing twelve month adjusted EBITDA. The net debt to adjusted EBITDA leverage ratio also indicates the number of years required for the REIT's unleveraged operating earnings (i.e. before depreciation, amortization, transaction costs, gains or losses, fair value adjustments and taxes) to cover or repay all outstanding debts. The net debt to adjusted EBITDA ratio also takes into consideration the cash on hand to decrease debt.

The following is a calculation of net debt to adjusted EBITDA for the trailing twelve months ended:

|                                     | June 30, 2022 | December 31, 2021 |
|-------------------------------------|---------------|-------------------|
| Debt                                | \$ 1,171,615  | \$ 1,045,542      |
| Less: Cash on hand                  | 22,877        | 9,909             |
| Net debt                            | 1,148,738     | 1,035,633         |
| Adjusted EBITDA <sup>1</sup>        | 88,017        | 82,262            |
| Net debt to Adjusted EBITDA (times) | 13.1x         | 12.6x             |

<sup>&</sup>lt;sup>1</sup>Adjusted EBITDA is based on actuals for the twelve months preceding the balance sheet date.

#### Interest coverage ratio

The interest coverage ratio is useful in determining the REIT's ability to service the interest requirements of its outstanding debt. The interest coverage ratio is calculated by dividing adjusted EBITDA by the REIT's interest expense for the period. Management utilizes this ratio to measure leverage.

The following is a calculation of interest coverage ratio:

|                                 | <br>Twelve months ended June 30, |           |  |  |
|---------------------------------|----------------------------------|-----------|--|--|
|                                 | 2022                             | 2021      |  |  |
| Adjusted EBITDA                 | \$<br>\$ 88,017                  | \$ 84,101 |  |  |
| Interest expense                | 42,585                           | 40,433    |  |  |
| Interest coverage ratio (times) | 2.1x                             | 2.1x      |  |  |

## Debt service coverage ratio

The debt service coverage ratio is determined as adjusted EBITDA divided by the debt service requirements for the period, whereby the debt service requirements reflects amortizing principal repayments and interest expensed during the period. Payments related to defeasance, prepayment penalties, or payments upon discharge of a mortgage are excluded from the calculation. The debt service coverage ratio is used by the REIT's management to monitor the REIT's ability to meet annual interest and principal payments.

The following is a calculation of debt service coverage ratio:

|                                     | Twelve months ended June 30, |    |        |  |
|-------------------------------------|------------------------------|----|--------|--|
|                                     | 2022                         |    | 2021   |  |
| Adjusted EBITDA                     | \$<br>88,017                 | \$ | 84,101 |  |
| Interest expense                    | 42,585                       |    | 40,433 |  |
| Principal repayments                | 10,104                       |    | 10,966 |  |
| Debt service requirements           | \$<br>52,689                 | \$ | 51,399 |  |
| Debt service coverage ratio (times) | 1.7x                         |    | 1.6x   |  |

# DEBT REPAYMENT SCHEDULE

The following table outlines the REIT's annual principal payments and maturity schedule, together with the weighted average annual interest rates at June 30, 2022:

|                                |             |               |               |                | Weighted Average  |
|--------------------------------|-------------|---------------|---------------|----------------|-------------------|
|                                |             |               |               |                | Contractual       |
|                                | Amortizing  | Principal     |               |                |                   |
|                                | Principal   | Repayments on |               |                | Interest Rate on  |
|                                | Payments    | Maturity      | Total         | Percentage (%) | Maturing Debt (%) |
| Remainder of 2022              | \$<br>4,950 | \$<br>161,587 | \$<br>166,537 | 13.9%          | 3.0%              |
| 2023                           | 7,837       | 543,246       | 551,083       | 46.5%          | 4.2%              |
| 2024                           | 6,755       | _             | 6,755         | 0.6%           | 0.0%              |
| 2025                           | 6,680       | 165,572       | 172,252       | 14.5%          | 3.0%              |
| 2026                           | 3,037       | 84,200        | 87,237        | 7.4%           | 3.7%              |
| Thereafter                     | 12,180      | 189,840       | 202,020       | 17.0%          | 3.6%              |
| Weighted average interest rate |             |               |               |                | 3.7%              |

The REIT has managed indebtedness to ensure the REIT mitigates liquidity risk due to concentration of debt maturities. As part of this strategy, the REIT is proactive in negotiating renewals for near term debt maturities. The REIT has \$166.5 million of debt maturing throughout 2022 which includes well tenanted buildings. At June 30, 2022, after the impact of the REIT's pay-fixed receive-float interest rate swaps, the REIT had floating rate debt of \$238.2 million (December 31, 2021 – \$105.9 million).

The following table presents the annual impact of a change in floating interest rates of 25 bps on finance costs:

|                  | June 30, 2022 | December 31, 2021 |
|------------------|---------------|-------------------|
| Change of 25 bps | \$<br>280     | \$ 265            |

## COMMITMENTS AND CONTRACTUAL OBLIGATIONS

The following is a summary of the REIT's contractual obligations over the next five years at June 30, 2022:

|  | Total contractual cash flow | 2022       | 2023-2024  | 2025-2026  | Thereafter |
|--|-----------------------------|------------|------------|------------|------------|
| Accounts payable and accrued liabilities | \$ 48,165                   | \$ 46,375  | \$ 626     | \$ 1,164   | \$ -       |
| Amortizing principal repayments on debt  | 41,439                      | 4,950      | 14,592     | 9,717      | 12,180     |
| Principal repayments on maturity of debt | 1,144,445                   | 161,587    | 543,246    | 249,772    | 189,840    |
| Interest on debt <sup>1</sup>            | 93,851                      | 22,558     | 44,875     | 22,188     | 4,230      |
| Interest rate swaps <sup>2</sup>         | 9,907                       | 2,929      | 5,990      | 988        | _          |
| Other liabilities                        | 23,499                      | 17,867     | 1,522      | 883        | 3,227      |
| Total                                    | \$ 1,361,306                | \$ 256,266 | \$ 610,851 | \$ 284,712 | \$ 209,477 |

<sup>&</sup>lt;sup>1</sup>Interest amounts on floating debt have been determined using floating rates at June 30, 2022.

## **DERIVATIVES**

#### Interest rate derivatives

The REIT has interest rate derivatives to reduce the impact of interest rate risk of certain debt with floating interest rates.

The REIT has in-place certain pay-fixed and receive-float interest rate swaps. The swaps are derivative financial instruments that require a periodic exchange of payments with counter-parties without the exchange of the notional amount on which the payments are based. The recorded interest expense on the underlying mortgages payable reflects payments made and received under the interest rate swaps. These swaps are not designated as hedging instruments that qualify for hedge accounting under IFRS. Interest rate derivatives are measured at fair value with fair values estimated as the present value of contractual cash flows based on forward curves and an applicable discount rate.

The following is the terms and fair values of the REIT's interest rate swaps:

|                    |                                     |                     | Notional amount <sup>2</sup> |                  |                      | Fair             | value                |  |
|--------------------|-------------------------------------|---------------------|------------------------------|------------------|----------------------|------------------|----------------------|--|
| Maturity date      | Floating interest rate <sup>1</sup> | Fixed interest rate |                              | June 30,<br>2022 | December 31,<br>2021 | June 30,<br>2022 | December 31,<br>2021 |  |
| April 12, 2023     | 1 month CDOR                        | 2.04%               |                              | 74,417           | 75,629               | 695              | (881)                |  |
| April 12, 2023     | 1 month CDOR                        | 2.04%               |                              | 35,144           | 35,716               | 328              | (416)                |  |
| April 12, 2023     | 1 month BA                          | 1.90%               |                              | 58,281           | 58,281               | 672              | (488)                |  |
| August 14, 2023    | 1 month BA                          | 2.77%               |                              | 17,547           | 17,786               | 66               | (441)                |  |
| February 1, 2024   | 1 month U.S. LIBOR                  | 1.80%               |                              | 64,365           | 63,185               | 1,296            | (1,311)              |  |
| March 22, 2024     | 1 month BA                          | 1.90%               |                              | 100,000          | 100,000              | 2,620            | (797)                |  |
| March 3, 2025      | 1 month BA                          | 1.23%               |                              | 62,500           | 62,500               | 3,750            | 1,064                |  |
| March 3, 2025      | 1 month BA                          | 1.23%               |                              | 10,000           | 10,000               | 600              | 170                  |  |
| September 10, 2025 | 1 month U.S. LIBOR                  | 2.18%               |                              | 130,114          | 127,728              | 2,807            | (5,201)              |  |
| October 30, 2026   | 1 month BA                          | 2.30%               |                              | 100,000          | 100,000              | 4,642            | (2,491)              |  |
| Total              |                                     |                     | \$                           | 652,368          | \$ 650,825           | \$ 17,476        | \$ (10,792)          |  |

<sup>1</sup> BA' means the Bankers' Acceptances rate, "LIBOR" means the U.S. London Interbank Offering Rate, and "CDOR" means the Canadian Dollar Offered Rate.

<sup>&</sup>lt;sup>2</sup>Interest rate swap obligations have been calculated as the difference between the pay-fixed rate and receive-float rate based on the June 30, 2022 floating rate.

<sup>&</sup>lt;sup>2</sup>The notional amount of the U.S. dollar pay-fixed receive-float interest rate swaps, maturing September 10, 2025 and February 1, 2024, are U.S. \$101.1 million and U.S. \$50.0 million respectively.

In connection with the Yew Grove acquisition, the REIT entered into a cross currency interest rate swap transaction on November 16, 2021 to pay a fixed EUR rate of 3.72% and receive a fixed CAD rate of 5.50%, effective on January 31, 2022 and maturing on December 31, 2026. Payments are payable semi-annually on or around June 30 and December 30, commencing June 30, 2022. As at June 30, 2022, the REIT recorded a fair value gain of \$4.6 million which is recorded in the consolidated statement of income.

The following are the terms and fair value of the REIT's cross currency interest rate swap:

|                   |         |             | Notional         | amount <sup>1</sup>  | Fair             | value                |
|-------------------|---------|-------------|------------------|----------------------|------------------|----------------------|
| Maturity date     | Pav EUR | Receive CAD | June 30,<br>2022 | December 31,<br>2021 | June 30,<br>2022 | December 31,<br>2021 |
| December 31, 2026 | 3.72%   | 5.50%       | 75,000           | 75,000               | 3,852            | (717)                |
| Total             |         |             | \$ 75,000        | \$ 75,000            | \$ 3,852         | \$ (717)             |

<sup>&</sup>lt;sup>1</sup>The notional amount of the pay Euro interest rate of 3.72% is €52.5 million and the notional amount of the receive Canadian dollar interest rate of 5.50% is \$75.0 million.

## Foreign exchange derivative

From time to time, the REIT may use forward foreign exchange contracts to hedge against fair value changes in the REIT's U.S. dollar net investment in its U.S. operations arising from fluctuations in the U.S. and Canadian dollar exchange rates, and its Euro investment in its Irish operations arising from fluctuations in the Euro and Canadian dollar exchange rates. Sources of hedge ineffectiveness include instances where the net investments in U.S. and Irish operations is less or greater than outstanding hedge instruments and potential misalignment between the term of the hedging instrument and the holding term of the REIT's net investment in U.S. and Irish operations.

In connection with the Yew Grove acquisition, the REIT entered into a foreign exchange transaction on November 16, 2021 to sell \$45.7 million at an exchange rate of 1.4284 and purchase Euro on January 31, 2022. This transaction was settled on January 31, 2022.

The REIT settled one foreign exchange transaction as above, it did not settle any other other derivative or foreign exchange contracts during the three months ended June 30, 2022 and did not enter into any derivative or foreign exchange contract during the six months ended June 30, 2021 beyond cash management.

## FINANCIAL CONDITION

The REIT's primary sources of capital are cash generated from operating, financing and investing activities. Management expects to meet all of the REIT's obligations through current cash and cash equivalents, cash flows from operations, the REIT's revolving credit facility and refinancing of mortgages and equity. The REIT's contractual obligations as outlined above are expected to be funded through its sources of capital. Incremental to these contractual obligations, the REIT endeavours to invest in its current portfolio of assets through leasing and capital expenditure, the amount and timing of which are uncertain. The REIT intends to fund these expenditures through its various sources of capital.

The following table provides an overview of the REIT's cash flows from operating, financing and investing activities:

|   | <br>Six months er | d June 30, |          |
|---|-------------------|------------|----------|
|   | 2022              |            | 2021     |
| Net change in cash related to:                                |                   |            |          |
| Operating   | \$<br>25,766      | \$         | 16,766   |
| Investing   | (200,130)         | 1          | (14,909) |
| Financing   | 177,400           |            | (6,368)  |
| Foreign exchange gain (loss) on cash held in foreign currency | 9,932             |            | (12)     |
| Increase (Decrease) in cash                                   | \$<br>12,968      | \$         | (4,523)  |

The change in cash for the six months ended June 30, 2022 and 2021 was the result of the following factors:

- Operating cash flows for the six months ended June 30, 2022 increased by \$9.0 million when compared to the same period in 2021. The
  increase is the result of higher net operating income and changes in working capital accounts during the six months ended June 30,
  2022.
- Investing cash outflows for the six months ended June 30, 2022 were \$200.1 million compared to \$14.9 million for the same period in 2021. The cash outflows in the current period were primarily a result of the Yew Grove acquisition as well as capital expenditures throughout the REIT's portfolio. The cash outflows for the six months ended June 30, 2021 were from capital expenditures throughout the REIT's portfolio.
- Financing cash inflows of \$177.4 million for the six months ended June 30, 2022 were from the the conversion of subscription receipts into units, the issuance of units under private placement, and the drawing of funds under a bridge loan for the Yew Grove acquisition, offset by the repayment of the debt assumed in connection with the acquisition. For the six months ended June 30, 2021, the cash outflows of \$6.4 million were from distributions on REIT units and mortgage repayments net of drawings on the revolving facility.

#### DEFERRED UNIT PLAN

## Trustee deferred unit plan

Trustees who are not employees of the REIT or the Manager, Slate Asset Management L.P., or any of their subsidiaries, are eligible to participate in the deferred unit plan for Trustees (the "Trustee DUP"). Participants may elect to receive all or a portion of their annual retainer, meeting fees and additional compensation (including travel fees), in deferred units. One deferred unit, which vests immediately on the grant date, is equivalent to one trust unit. Additional deferred units accumulate at the same rate that distributions are paid on the trust units.

The deferred units may be redeemed by a participant for a period of two years after the participant ceases to be a Trustee of the REIT in whole or in part for cash or trust units. The value of the deferred units when converted to cash will be equivalent to the market value of trust units on the date of the redemption request.

At June 30, 2022, the liability associated with the Trustee DUP was \$0.9 million (December 31, 2021 - \$0.8 million) and the number of outstanding deferred units was 183,620 (December 31, 2021 - 151,733 units).

#### Officer deferred unit plan

The REIT has a deferred unit plan for its officers (the "Officer DUP") which provides officers of the REIT the opportunity to receive deferred units of the REIT. The maximum number of deferred units reserved for issuance under the Officer DUP is 1% of total units outstanding. One deferred unit, which vests immediately on the grant date, is equal to one trust unit. Any units issued under the Officer DUP will result in an equal reduction and offsetting in the asset management fee payable to SMULC, based on the trading price of units on the day of issuance.

The deferred units may be redeemed by a participant after two years following the date the units were issued in whole or in part for cash or trust units. The value of the deferred units when converted to cash will be equivalent to the market value of trust units on the date of the redemption request.

If a participant ceases to be an officer of the REIT, the deferred units must be redeemed no later than two years following that date.

As at June 30, 2022, the liability associated with deferred units issued under the Officer DUP was \$58 thousand (December 31, 2021 - \$60 thousand) and the number of deferred units was 12,596 (December 31, 2021 - 12,103).

#### **EQUITY**

The REIT is authorized to issue an unlimited number of trust units. Each trust unit represents a proportionate undivided beneficial interest and voting right in the REIT and entitles the holder to an equal participation in distributions of the REIT. The trust units are redeemable at the option of the holder at any time. The REIT's trust units are traded on the TSX and had a closing price of \$4.65 on June 30, 2022.

The REIT is also authorized to create and issue an unlimited number of preferred units, in one or more classes comprised of unlimited series, having terms and conditions as may be determined by the Board of Trustees from time to time. There have been no preferred units created or issued.

As at June 30, 2022, the total number of trust units outstanding was 80,174,209. As at August 3, 2022, the total number of trust units outstanding was 80,174,209.

## Normal course issuer bid

On June 22, 2022 the REIT renewed its normal course issuer bid ("NCIB"), whereby the REIT may purchase up to 6,252,619 trust units, subject to certain restrictions. The renewed NCIB expires on the earlier of June 21, 2023 and the repurchase of the maximum number of trust units. During the six months ended June 30, 2022 and 2021, the REIT has not repurchased units under its NCIB.

## At The Market Program

On June 17, 2022 the REIT established an at the market equity program ("ATM program") that allows the REIT to issue, at its discretion, up to \$40.0 million of trust units to the public from time to time through its agents. Distributions pursuant to the ATM program will be made in accordance with the terms of an equity distribution agreement dated June 17, 2022 entered into among the REIT and its agents. The ATM program will be effective until May 29, 2023, unless terminated in accordance with the terms of the equity distribution agreement. During the six months ended June 30, 2022 and 2021, the REIT did not issue units under its ATM program.

#### Potential trust units

|                  | June 30, 2022 | December 31, 2021 |
|------------------|---------------|-------------------|
| Class B LP units | 5,285,160     | 5,285,160         |
| Deferred units   | 196,216       | 163,836           |
| Total            | 5,481,376     | 5,448,996         |

The Class B LP units are exchangeable into trust units of the REIT on a one-for-one basis, subject to anti-dilution adjustments. Each Class B LP unit is accompanied by one special voting unit of the REIT providing the same voting rights in the REIT as the trust units of the REIT and is entitled to distributions of cash equal to the cash distributions paid to holders of trust units by the REIT. The Class B LP units are recognized in the REIT's consolidated financial statements as financial liabilities measured at fair value through profit and loss. Upon exchange into trust units of the REIT, the carrying amount of the liability representing the fair value of the Class B LP units on exchange date will be reclassified to unitholders' equity. During the six months ended June 30, 2022, there were no Class B LP units exchanged for the REIT's trust units.

# Weighted average diluted units outstanding

The following is the weighted average diluted number of units outstanding during the six months ended June 30, 2022 and 2021. The diluted weighted average trust units outstanding is determined as if all of the Class B LP units and deferred units have been converted to units of the REIT:

|  | Three months | ended June 30, | Six months ended June 30, |            |  |  |
|--|--------------|----------------|---------------------------|------------|--|--|
|  | 2022         | 2021           | 2022                      | 2021       |  |  |
| Basic weighted average units outstanding   | 80,174,209   | 67,765,409     | 77,569,047                | 67,765,409 |  |  |
| Class B LP units                           | 5,285,160    | 5,285,160      | 5,285,160                 | 5,285,160  |  |  |
| Deferred units                             | 180,271      | 228,508        | 172,900                   | 221,965    |  |  |
| Diluted weighted average units outstanding | 85,639,640   | 73,279,077     | 83,027,107                | 73,272,534 |  |  |

## Diluted units outstanding

The following is the diluted number of units outstanding at June 30, 2022 and 2021. The diluted number of units outstanding is determined as if all of the Class B LP units and deferred units have been converted to units of the REIT:

|                           | June 30, 2022 | June 30, 2021 |
|---------------------------|---------------|---------------|
| Trust units outstanding   | 80,174,209    | 67,765,409    |
| Class B LP units          | 5,285,160     | 5,285,160     |
| Deferred units            | 196,216       | 240,526       |
| Diluted units outstanding | 85,655,585    | 73,291,095    |

## RELATED PARTY TRANSACTIONS

The REIT has a management agreement (the "Management Agreement") with SMULC, an indirect subsidiary of Slate, whereby SMULC as the REIT's manager provides the REIT with the strategic, administrative, property management, leasing, acquisition and disposition, financing and construction management services necessary to manage the strategy and day-to-day operations of the REIT and its assets.

Slate directly and indirectly held the following interests in the REIT:

|                   | June 30, 2022 | December 31, 2021 |
|-------------------|---------------|-------------------|
| REIT units        | 2,871,051     | 1,687,251         |
| Class B LP units  | 5,285,160     | 5,285,160         |
| Total             | 8,156,211     | 6,972,411         |
| Economic interest | 9.5%          | 9.5%              |

Since becoming the manager of the REIT in late 2014, Slate has been a significant unitholder in the REIT. Accordingly, Slate is highly motivated to continue to grow the operations and financial position of the REIT on an accretive basis.

On February 7, 2022, Slate purchased 1,183,800 REIT units via a private placement on the acquisition of Yew Grove.

| Туре                | Basis                                       |
|---------------------|---|
| Property management | 3% of gross revenue <sup>1</sup>            |
| Asset management    | 0.3% of gross book value $^{2}$             |
| Leasing             | 5% on new leases, 2% on renewals $^{\rm 3}$ |
| Financing           | 0.25% of debt financed                      |
| Construction        | 5.0% of costs                               |
| Acquisition         | Variable <sup>4</sup>                       |

<sup>&</sup>lt;sup>1</sup>Gross revenue is defined as all revenues received by and/or on behalf of the REIT from the leasing and/or licensing of the REIT's properties.

The REIT incurred the following fees under the Management Agreement:

|  | Three months | Six months ended June 30, |    |        |    |       |
|--|--------------|---------------------------|----|--------|----|-------|
|  | 2022         | 2021                      |    | 2022   |    | 2021  |
| Property management                            | \$<br>1,479  | \$ 1,385                  | \$ | 2,788  | \$ | 2,778 |
| Asset management                               | 1,483        | 1,261                     |    | 2,848  |    | 2,525 |
| Leasing, financing and construction management | 648          | 692                       |    | 1,942  |    | 1,044 |
| Acquisition                                    | _            | _                         |    | 1,993  |    | _     |
| Transaction fee <sup>1</sup>                   | _            | _                         |    | 2,899  |    | _     |
| Total  | \$<br>3,610  | \$ 3,338                  | \$ | 12,470 | \$ | 6,347 |

<sup>&</sup>lt;sup>1</sup>Fees charged for acquiring Yew Grove's processes and platform.

Property administration fees are generally recoverable under the tenants' leases relating to assets or resources of the Manager that are directly attributable to the management of the REIT's properties. Property administration fees were \$4.7 million for the six months ended June 30, 2022 (June 30, 2021 – \$4.4 million). Administrative fees are recovered from most tenants by the REIT in accordance with the terms of the leases, whereas property management fees payable by the REIT to the Manager are determined in accordance with the Management Agreement. On November 1, 2019, the REIT entered into an agreement to lease approximately 6,000 square feet of office space to Slate at one of its properties for a term of 10 years at market rents. For the six months ended June 30, 2022, the REIT received \$0.2 million in rent payment in respect of this lease (June 30, 2021 - \$0.2 million). There were no amounts receivable related to this lease at June 30, 2022 and December 31, 2021.

The following are the assets and liabilities included in the consolidated statements of financial position of the REIT related to SMULC and Slate:

|  | June 30, 2022 | December 31, 2021 |
|--|---------------|-------------------|
| Accounts receivable                      | 312           | 376               |
| Accounts payable and accrued liabilities | (522)         | (304)             |
| Class B LP units                         | (24,576)      | (26,426)          |

<sup>&</sup>lt;sup>2</sup>Gross book value is defined as the book value of the REIT's assets as shown on the previous quarter's consolidated financial statements, less restricted cash.

<sup>&</sup>lt;sup>3</sup>Leasing fees are charged to the REIT net of any third party brokerage fees paid to leasing agents retained by the REIT. No fee is charged to the REIT where such third party fees are equal to or greater than the lease fee payable to SMULC.

<sup>&</sup>lt;sup>4</sup>Acquisition fees are 1.0% on the first \$100.0 million of acquisitions; 0.75% on the next \$100.0 million of acquisitions and 0.50% for acquisitions in excess of \$200.0 million.

#### PART V - ACCOUNTING AND CONTROL

#### CRITICAL ACCOUNTING ESTIMATES

The REIT has identified the estimate of the fair value of its properties as a critical accounting estimate due to the significance of the estimate to the REIT's financial position and impact of changes on fair value to net income. Estimating the fair value of real property is characterized by uncertainty, both in terms of differences between different methods of valuation but also in the selection of assumptions to reflect the property being valued, certain of which are subjective. There is no assurance that management's, or a third-party's, estimate of fair value would be realized on sale due to the specific and unique aspects of real property, including their location, liquidity, tenants and the local demand and supply of competing properties for tenants.

The REIT determines the fair value of properties based upon either the overall income capitalization rate method or the discounted cash flow method, direct comparison approach or through a combination of methods. All methods are generally accepted appraisal methodologies. If a third party appraisal is not obtained for a property, management uses one or a combination of the overall income capitalization rate method and the discounted cash flow method. In certain circumstances the direct comparison approach is used by comparing properties to similar properties that have sold, but adjusting for differences in the nature, location and other relevant considerations of the properties. The valuation methodology used, or combination of methodologies used, is based on the applicability and reliability of the relative approaches in the context of the subject property.

The fair values of properties are measured individually without consideration to their aggregate value on a portfolio basis. No consideration is given to diversification benefits related to single property tenant risk and geography, the value of assembling a portfolio or to the utilization of a common management platform, amongst other benefits. As a result, the fair value of the REIT's properties taken in aggregate may differ from the fair value of properties measured individually in the REIT's consolidated statements of financial position.

The following is a summary of the methodologies undertaken by management to estimate the fair value of the REIT's properties:

# Overall income capitalization approach

The overall income capitalization approach evaluates a property's potential to generate cash flows and converts those cash flows into a present value. Generally, the REIT estimates a stabilized NOI and applies a capitalization rate to that income to estimate fair value. Stabilized NOI is determined as the property's potential gross income that could be generated at full capacity, less a vacancy and collection allowance. The capitalization rate used is derived from analysis of comparable sales data and the relative relationship of other properties' NOI over their sale price. In many cases, industry surveys are available that provide indicative ranges of capitalization rates for recently sold properties or views on value, however, certain adjustments are required to adjust for the specific nature, location and quality of properties.

#### Discounted cash flow method

Under the discounted cash flow method, fair values are primarily determined by discounting the expected future cash flows, generally over a term of 10 years, including a terminal value based on the application of a capitalization rate to estimated year 11 NOI. Capitalization and discount rates are the most significant assumptions in determining fair value. The REIT uses leasing history, market reports, tenant profiles and available appraisals, among other things, in determining the most appropriate assumptions.

## Direct comparison approach

This approach involves comparing properties similar to the property for which fair value is being estimated and making adjustments to reconcile differences in size, location, nature and the quality of the property.

A summary of the significant assumptions used in the REIT's estimate of fair value as at June 30, 2022 is included in this MD&A. Changes in these assumptions would have a significant impact on the REIT's estimate of fair value, which can be impacted by changes in demand for properties similar to those owned by the REIT, expectations of market rents, the covenant quality of tenants and the general economic environment. Further, these changes can occur at different times and magnitudes for each of the REIT's regions based on the investment environments in each of their respective markets.

## **NEW ACCOUNTING POLICIES**

# Application of Interest Rate Benchmark Reform ("IBOR")

In August 2020, the IASB issued IBOR Reform and the Effects on Financial Reporting – Phase II (amendments to IFRS 9, IFRS 7, IAS 39 – Financial Instruments: Recognition and Measurement ("IAS 39"), IFRS 4 – Insurance Contracts ("IFRS 4") and IFRS 16 – Leases ("IFRS 16")). The objective of the second phase of the IASB's project was to assist entities in providing useful information about the effects of the transition to alternative benchmark rates and support preparers in applying the requirements of the IFRS Standards when changes are made to contractual cash flows or hedging relationships as a result of the transition to an alternative benchmark interest rate. The amendments affect the basis for determining the contractual cash flows as a result of benchmark interest rate reform, hedge accounting and disclosures. There was no impact to the REIT's financial position or results of operations as a result of implementing this standard.

#### **FUTURE ACCOUNTING POLICIES**

## Application of Interest Rate Benchmark Reform ("IBOR")

In August 2020, the IASB issued IBOR Reform and the Effects on Financial Reporting - Phase II (amendments to IFRS 9, IFRS 7, IAS 39)

## INCOME TAXES AND THE REIT EXCEPTION

The REIT currently qualifies as a "mutual fund trust" as defined in the Tax Act. In accordance with the REIT's Declaration of Trust, distributions to unitholders are declared at the discretion of the trustees. The REIT endeavours to distribute to unitholders, in cash or trust units, in each taxation year its taxable income to such an extent that the REIT will not be liable to income tax under Part I of the Tax Act.

The Tax Act imposes a special taxation regime (the "SIFT Rules") applicable to certain publicly traded income trusts (each a "SIFT"). A SIFT includes a trust resident in Canada with publicly traded units that holds one or more "non-portfolio properties". "Non-portfolio properties" include certain investments in real properties situated in Canada and certain investments in corporations and trust residents in Canada and in partnerships with specified connections in Canada. Under SIFT Rules, a SIFT is subject to tax in respect of certain distributions that are attributable to the SIFT's "non-portfolio earnings" (as defined in the Tax Act; generally, income (other than certain dividends) from, or capital gains realized on, "non-portfolio properties", which does not include certain investments in non-Canadian entities), at a rate substantially equivalent to the combined federal and provincial corporate tax rate on certain types of income. The SIFT Rules are not applicable to a SIFT that meets certain specified criteria relating to the nature of its revenues and investments in order to qualify as a real estate investment trust for purposes of the Tax Act (the "REIT Exception"). The REIT believes that it qualifies for the REIT Exception as of June 30, 2022.

The REIT's U.S. and Irish subsidiaries are subject to income tax on taxable income from U.S. and Irish operations respectively. The REIT recognizes deferred tax assets and liabilities at prevailing tax rates when such differences are expected to settle. Based on tax laws enacted at the reporting date, the U.S. subsidiary is subject to a combined federal and state rate of 28.51%, and the Irish subsidiaries are subject to a tax rate of 25.00% on rental income, 33.00% on capital gain. The REIT assesses each reporting period whether it can recognize the deferred tax asset of its U.S. and Irish subsidiaries.

## DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROLS OVER FINANCIAL REPORTING

The REIT's management, under the supervision of its Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), is responsible for establishing and maintaining disclosure controls and procedures ("DC&P") and internal controls over financial reporting ("ICFR"), as such terms are defined in National Instrument 52-109 - Certification of Disclosure in Issuers' Annual and Interim Filings ("NI 52-109").

DC&P are those controls and other procedures that are designed to provide reasonable assurance that all material information required to be disclosed by the REIT in annual filings, interim filings or other reports filed or submitted under securities legislation is recorded, processed, summarized and reported within the time periods specified in the securities legislation. Furthermore, DC&P are those controls and other procedures that are designed to ensure that material information required to be disclosed by the REIT in annual filings, interim filings or other reports filed or submitted under securities legislation is accumulated and communicated to the REIT's management, including its CEO and CFO, as appropriate to allow timely decisions regarding required disclosure.

ICFR is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS for the six months ended June 30, 2022.

The REIT's CEO and CFO, along with the assistance of others, have designed disclosure controls and procedures to provide reasonable assurance that information required to be disclosed in the various reports filed or submitted by the REIT under securities legislation is recorded, processed, summarized and reported accurately and have designed internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS.

In the design of its internal controls the REIT uses the 2013 framework published by the Committee of Sponsoring Organizations of the Treadway Commission. No changes were made in the REIT's design of ICFR for the six months ended June 30, 2022, that have materially affected, or are reasonably likely to materially affect, the REIT's ICFR.

In designing such controls, it should be recognized that due to inherent limitations, any controls or control systems, no matter how well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the control system are met. As a result of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues, including instances of fraud, if any, have been detected or prevented. These inherent limitations include, without limitation, (i) the possibility that management's assumptions and judgments may ultimately prove to be incorrect under varying conditions and circumstances; or (ii) the impact of isolated errors.

Additionally, controls may be circumvented by unauthorized acts of individuals, by collusion of two or more people, or by management override. The design of any control system is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential conditions. Projections of any evaluations of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

# **PART VI - PROPERTY TABLE**

Details of the REIT's property portfolio at June 30, 2022 are set out in the table below:

| Asset      |   |  |                 | Year Built /<br>Renovated / |          | Square feet |           |
|------------|---|--|-----------------|-----------------------------|----------|-------------|-----------|
| Class      | Property Address  | Property Name                          | City            | Expanded                    | Interest | of GLA      | Occupancy |
| United     | States Office   |  |                 |                             |          |             |           |
|            | 20 South Clark  | 20 South Clark                         | Chicago, IL     | 1970 / 2005                 | 100%     | 370,542     | 84.9%     |
|            | 120 South LaSalle                                       | 120 South LaSalle                      | Chicago, IL     | 1929 / 1998                 | 100%     | 656,417     | 88.5%     |
| Total U    | nited States Office                                     |  |                 |                             |          | 1,026,959   | 87.2%     |
| Greater    | Toronto Area Office                                     |  |                 |                             |          |             |           |
|            | 7030, 7050, 7100 Woodbine Avenue<br>& 55, 85 Idema Road | Woodbine & Steeles<br>Corporate Centre | Markham, ON     | 1984 / 2011                 | 75%      | 359,563     | 89.0%     |
|            | 3000 - 3100 Steeles Avenue East                         | Gateway Centre                         | Markham, ON     | 1982 / 1987                 | 75%      | 243,644     | 84.7%     |
|            | 2655 – 2695 North Sheridan Way                          | The Sheridan Exchange                  | Mississauga, ON | 1987 / 1989                 | 75%      | 158,233     | 91.0%     |
|            | 2285 Speakman Drive                                     |  | Mississauga, ON | 1981 / 2016                 | 100%     | 127,419     | 100.0%    |
|            | 2599 Speakman Drive                                     |  | Mississauga, ON | 1971 / 2011                 | 100%     | 127,782     | 52.3%     |
|            | 2251 Speakman Drive                                     |  | Mississauga, ON | 1965/2016                   | 100%     | 115,580     | 100.0%    |
|            | 1189 Colonel Sam Drive                                  |  | Oshawa, ON      | 2001                        | 100%     | 103,179     | 100.0%    |
|            | 185-195 The West Mall                                   | West Metro Corporate<br>Centre         | Toronto, ON     | 1986 / 2006                 | 75%      | 618,427     | 76.9%     |
|            | 401-405 The West Mall                                   | Commerce West                          | Toronto, ON     | 1982 / 2009                 | 75%      | 412,450     | 79.3%     |
|            | 105 Moatfield Drive                                     |  | Toronto, ON     | 1982                        | 100%     | 248,981     | 88.8%     |
|            | 95 Moatfield Drive                                      |  | Toronto, ON     | 1982                        | 100%     | 156,426     | 100.0%    |
| Total G    | reater Toronto Area Office                              |  |                 |                             |          | 2,671,684   | 84.7%     |
| Atlantic   | Office  |  |                 |                             |          |             |           |
| 7 10.01.01 | 440 King Street   | Kings Place                            | Fredericton, NB | 1974 / 2001                 | 100%     | 298,454     | 73.7%     |
|            | 250 King Street   | 90                                     | Fredericton, NB | 2000                        | 100%     | 80,162      | 100.0%    |
|            | 460 Two Nations Crossing                                |  | Fredericton, NB | 2008                        | 100%     | 50,229      | 100.0%    |
|            | 570 Queen Street  |  | Fredericton, NB | 1989                        | 100%     | 69,741      | 49.5%     |
|            | 644 Main Street   | Blue Cross Centre                      | Moncton, NB     | 1988 / 2006                 | 100%     | 319,705     | 94.5%     |
|            | 81 Albert Street  |  | Moncton, NB     | 2002                        | 100%     | 64,954      | 100.0%    |
|            | 39 King Street <sup>1</sup>                             | Brunswick Square                       | Saint John, NB  | 1976                        | 100%     | 508,516     | 63.3%     |
|            | 100 New Gower Street                                    | Cabot Place                            | St. John's, NL  | 1987                        | 100%     | 143,975     | 56.4%     |
|            | 10 Factory Lane   | The Johnson Building                   | St. John's, NL  | 1980                        | 100%     | 210,863     | 75.5%     |
|            | 5 Springdale Street                                     | Fortis Place                           | St. John's, NL  | 2014                        | 100%     | 142,973     | 73.0%     |
|            | 140 Water Street  | TD Place                               | St. John's, NL  | 1980 / 2013                 | 100%     | 106,031     | 47.6%     |
|            | 1505 Barrington Street                                  | Maritime Centre                        | Halifax, NS     | 1977 / 1985                 | 100%     | 528,511     | 86.7%     |
|            | 84-86 Chain Lake Drive                                  |  | Halifax, NS     | 2008 / 2011                 | 100%     | 77,983      | 90.8%     |
| Total A    | tlantic Office  |  |                 |                             |          | 2,602,097   | 76.8%     |

 $<sup>^1\!\</sup>mbox{GLA}$  and occupancy stats do not include the Delta Brunswick Hotel.

| Asset<br>Class | Property Address   | Property Name                      | City                    | Year Built /<br>Renovated /<br>Expanded | Interest | Square feet of GLA | Occupancy |
|----------------|--|------------------------------------|-------------------------|---|----------|--------------------|-----------|
| Ireland        | Office   |                                    |                         |   |          |                    |           |
|                | Three Gateway, East Wall Road  | Three Gateway                      | Dublin, Dublin          | 2006                                    | 100%     | 43,212             | 100.0%    |
|                | One Gateway, East Wall Road  | One Gateway                        | Dublin, Dublin          | 2006                                    | 100%     | 51,495             | 46.6%     |
|                | Ashtown Gate Road  | Ashtown Gate Blocks B&C            | Dublin, Dublin          | 2000                                    | 100%     | 33,149             | 100.0%    |
|                | Citywest Business Campus   | Citywest Blocks E&F                | Dublin, Dublin          | 1998                                    | 100%     | 45,972             | 73.0%     |
|                | Birch House, Millennium Park   | Birch House                        | Naas, Kildare           | 2006                                    | 100%     | 40,333             | 100.0%    |
|                | Chestnut House, Millennium Park  | Chestnut House                     | Naas, Kildare           | 2006                                    | 100%     | 31,600             | 100.0%    |
|                | Hazel House, Millennium Park   | Hazel House                        | Naas, Kildare           | 2006                                    | 100%     | 19,465             | 66.9%     |
|                | Ash House, Millennium Park   | Ash House                          | Naas, Kildare           | 2006                                    | 100%     | 19,108             | 100.0%    |
|                | Willow House, Millennium Park  | Willow House                       | Naas, Kildare           | 2006                                    | 100%     | 17,765             | 100.0%    |
|                | Beech House, Millennium Park   | Beech House                        | Naas, Kildare           | 2006                                    | 100%     | 12,702             | 100.0%    |
|                | Athlone Business & Technology Park                                     | Teleflex                           | Athlone,<br>Westmeath   | 2016                                    | 100%     | 45,370             | 100.0%    |
|                | Cork Airport Business Park   | Unit 2600, Cork Airport            | Cork, Cork              | 1999                                    | 100%     | 40,827             | 49.6%     |
|                | Mallow Business Park   | Blackwater House                   | Mallow, Cork            | 2000                                    | 100%     | 30,015             | 91.6%     |
|                | Letterkenny Business & Technology<br>Park                              | Optum Buildings                    | Letterkenny,<br>Donegal | 1999 / 2007                             | 100%     | 90,548             | 100.0%    |
|                | Waterford Business & Technolgy<br>Park                                 | IDA Waterford Block A              | Waterford,<br>Waterford | 2005                                    | 100%     | 28,027             | 100.0%    |
|                | IDA Athlone Block A, Athlone<br>Business & Technology Park             | IDA Athlone Block A                | Athlone,<br>Westmeath   | 2009                                    | 100%     | 33,693             | 100.0%    |
|                | IDA Athlone Blocks B & B2, Athlone<br>Business & Technology Park       | IDA Athlone Blocks B & B2          | Athlone,<br>Westmeath   | 2009                                    | 100%     | 101,230            | 100.0%    |
|                | IDA Athlone Block C, Athlone<br>Business & Technology Park             | IDA Athlone Block C                | Athlone,<br>Westmeath   | 2008                                    | 100%     | 26,447             | 100.0%    |
|                | IDA Athlone Block C - Extension,<br>Athlone Business & Technology Park | IDA Athlone Block C -<br>Extension | Athlone,<br>Westmeath   | 2022                                    | 100%     | 35,897             | 100.0%    |
| Total I        | reland Office  |                                    |                         |   |          | 746,855            | 90.7%     |
| Wester         | n Office   |                                    |                         |   |          |                    |           |
|                | 280 Broadway Avenue <sup>2</sup>                                       |                                    | Winnipeg, MB            | 1957                                    | 100%     | 105,341            | 86.2%     |
|                | 114 Garry Street   |                                    | Winnipeg, MB            | 1950 / 1995                             | 100%     | 74,246             | 100.0%    |
|                | 1450 Waverley Street   | Bell MTS Data Centre               | Winnipeg, MB            | 2015                                    | 100%     | 64,218             | 100.0%    |
|                | 365 Hargrave   |                                    | Winnipeg, MB            | Various                                 | 100%     | 70,719             | 100.0%    |
|                | 1870 Albert Street   | Saskatchewan Place                 | Regina, SK              | 1985                                    | 100%     | 84,862             | 56.3%     |
| Total \        | Vestern Office   |                                    |                         |   |          | 399,386            | 87.1%     |
| Office         |  |                                    |                         |   |          | 7,446,981          | 83.1 %    |
|                |  |                                    |                         |   |          |                    |           |
| Non-of         |  | ====                               |                         |   |          |                    |           |
|                | Airways Industrial Estate  | Airways Units 7 & 8                | Dublin, Dublin          | 1979                                    | 100%     | 87,969             | 100.0%    |
|                | Naas Enterprise Park   | Unit L2 Toughers                   | Naas, Kildare           | 2000                                    | 100%     | 34,494             | 100.0%    |
|                | Coes Road  | Tanola House                       | Dundalk, Louth          | 2019                                    | 100%     | 86,451             | 100.0%    |
|                | Bridge Street  | Bridge Centre                      | Tullamore, Offaly       | 1995                                    | 100%     | 6,238              | 100.0%    |
|                | 200 Manitoba 10  | Walmart Flin Flon                  | Flin Flon, MB           | 2002                                    | 100%     | 63,439             | 100.0%    |
| Non-of         |  |                                    |                         |   |          | 278,591            | 100.0%    |
| Total F        | Portfolio  |                                    |                         |   |          | 7,725,572          | 83.6%     |

<sup>&</sup>lt;sup>2</sup>Includes a seven-storey office building at 280 Broadway Avenue, a three-storey multi-family residential building located at 70 Smith Street and two parking lots located at 286 Broadway Avenue and 68 Smith Street; excludes occupancy from residential tenants at 70 Smith Street.

# Corporate Information

Slate Office REIT is an unincorporated, open-ended investment trust fund under and governed by the laws of the Province of Ontario. The REIT focuses on acquiring, owning and leasing a portfolio of diversified revenue-producing commercial real estate office properties.

## **Trustees**

Thomas Farley, Chair <sup>123</sup> Corporate Director

Monty Baker <sup>123</sup> Corporate Director

Michael Fitzgerald <sup>23</sup> Corporate Director

Meredith Michetti <sup>1</sup> Corporate Director

Lori-Ann Beausoleil 12 Corporate Director

Blair Welch <sup>3</sup> Partner and Co-founder, Slate Asset Management

Brady Welch Partner and Co-founder, Slate Asset Management

## **Head Office**

Slate Office REIT 121 King Street W, Suite 200 Toronto, ON M5H 3T9 T +1 416 644 4264 F +1 416 947 9366 E info@slateam.com

# **Independent Auditors**

KPMG LLP
Chartered Professional Accountants
Toronto, Canada

# **Toronto Stock Exchange Listings**

SOT.UN: trust units SOT.DB: 5.25% convertible unsecured subordinated debentures SOT.DB.A: 5.50% extendible convertible unsecured subordinated debentures

# **Registrar and Transfer Agent**

TSX Trust Company 301 - 100 Adelaide Street W Toronto, ON M5H 4H1 T +1 416 361 0930 F +1 416 361 0470

The REIT's website www.slateofficereit.com provides additional information regarding the REIT's portfolio. investment strategy, management and corporate governance. Additionally, the Investor section includes news, presentations, events, regulatory filings and stock information.

<sup>&</sup>lt;sup>1</sup> Compensation, Governance and Nomination Committee

<sup>&</sup>lt;sup>2</sup> Audit Committee

<sup>&</sup>lt;sup>3</sup> Investment Committee